# **EIGHTH DIVISION**

# [CA-G.R. CV. NO. 98839, February 16, 2015]

# PHILIPS ELECTRONICS AND LIGHTING, INC., PLAINTIFF-APPELLANT, VS. VERSATECH CONSTRUCTION AND DEVELOPMENT, INC., DEFENDANT-APPELLEE.

## DECISION

#### ANTONIO-VALENZUELA, J.:

This is the appeal from the Decision dated 03 March 2011 ("assailed Decision"),<sup>[1]</sup> and the Order dated 17 January 2012 ("assailed Order"),<sup>[2]</sup> issued by the Regional Trial Court, Branch 141, Makati City ("RTC") in Civil Case No. 05-762.

#### THE FACTS

The facts are as follows: Philips Electronics and Lighting, Inc., ("plaintiff-appellant Philips") filed the Complaint<sup>[3]</sup> for sum of money against Versatech Construction and Development, Inc. ("defendant-appellee Versatech").

The Complaint averred: plaintiff-appellant Philips was engaged in the business of manufacturing, selling, and distributing home appliances, lighting products, electronics, and other consumer items; defendant-appellee Versatech purchased and plaintiff-appellant Philips, various merchandise received from ("subject merchandise") worth Php10,623,762.12 in good order and condition, per various Invoices;<sup>[4]</sup> plaintiff-appellant Philips made repeated demands on defendantappellee Versatech to pay the principal balance in the amount of Php10,623,762.12 but defendant-appellee Versatech did not pay; defendant-appellee Versatech agreed to pay plaintiff-appellant Philips the monthly interest of 2.5% of the invoice value of the subject merchandise (reckoned from the corresponding due dates until the overdue account was fully paid); defendant-appellee Versatech agreed to pay plaintiff-appellant Philips 25% its total obligation (as attorney's fees) in case the collection of the outstanding obligation would be made through an attorney; plaintiff-appellant Philips was constrained to engage the services of, and agreed to pay, counsel the sum of 25% of its total claims (as attorney's fees), and Php2,500.00 for every court appearance, because of the unjustified refusal of defendant-appellee Versatech to pay its obligation.

The Complaint prayed that the RTC render judgment: 1) ordering defendantappellee Versatech to pay plaintiff-appellant Philips the sum of Php10,623,762.12 (plus interests/penalties, computed at 2.5% per month from date of default until fully paid); 2) ordering defendant-appellee Versatech to pay plaintiff-appellant Philips 25% of the total claim (as attorney's fees), Php2,500.00 for every court appearance of plaintiff-appellant Philip's counsel, the costs of suit, and litigation expenses. In the Answer with Counterclaim,<sup>[5]</sup> defendant-appellee Versatech averred: the transaction between plaintiff-appellant Philips and defendant-appellee Versatech was not for the purchase of lighting materials, but rather, plaintiff-appellant Philips and defendant-appellee Versatech entered into a design and construct contract with the Manila Jockey Club Inc. ("MJCI") for the lighting system design of the race track and parade ring of MJCI's San Lazaro Leisure Park; pursuant to its obligations under the contract, plaintiff-appellant Philips agreed to design, supply, and warrant the integrity of an appropriate lighting system for MJCI's race track, and warrant the quality of the supplied lamps, materials, and other accessories; defendant-appellee Versatech undertook to perform the civil and electrical works, and supply the materials, manpower, and the necessary equipment for the civil and electrical works; plaintiff-appellant Philips and defendant-appellee Versatech agreed that defendant-appellee Versatech would sign the contract in behalf of plaintiff-appellant Philips; defendant-appellee Versatech complied with its obligations under the contract, but plaintiff-appellant Philips did not; MJCI penalized defendant-appellee Versatech for the failure of plaintiff-appellant Philips to perform its obligations because MJCI had no privity of contract with plaintiff-appellant Philips; defendantappellee Versatech was not liable for damages, attorney's fees, and costs of suit because plaintiff-appellant Philips did not come to court with clean hands, and defendant-appellee Versatech only exercised its rights, acted with justice, and observed honesty and good faith in the performance of its duties.

By way of Compulsory Counterclaim, defendant-appellee Versatech averred: MJCI penalized defendant-appellee Versatech because of plaintiff-appellant Philips' failure to perform its obligations, thus defendant-appellee Versatech suffered loss of income in the amount of Php25,000,000.00; defendant-appellee Versatech's reputation was damaged because plaintiff-appellant Philips filed the Complaint even if it did not have a cause of action against defendant-appellee Versatech; the court should hold plaintiff-appellant Philips liable to pay defendant-appellee Versatech Php1,000,000.00 (exemplary damages) to deter the public from filing unfounded suits; defendant-appellee Versatech was constrained to hire the services of, and agreed to pay, counsel 25% of the counterclaim, in order to defend itself from plaintiff-appellant Philips' unfounded Complaint.

The Answer with Counterclaim prayed that the RTC render judgment: 1) dismissing the Complaint; 2) ordering plaintiff-appellant Philips to pay defendant-appellee Versatech Php25,000,000 (compensatory damages), Php1,000,000.00 (exemplary damages), and 25% of defendant-appellee Versatech's counterclaim (attorney's fees).

Trial on the merits proceeded.

The following persons testified for plaintiff-appellant Philips: Rosanna Callueg (plaintiff-appellant Philips' Chief Finance Officer); Jose Ricardo Casas (plaintiff-appellant Philips' former Sales Manager).

Plaintiff-appellant Philips' evidence is summarized thus: MJCI, who needed lighting fixtures for its San Lazaro race track, made a proposal to plaintiff-appellant Philips to use plaintiff-appellant Philips' lighting fixtures for the race track on the condition that the fixtures would be properly installed; plaintiff-appellant Philips did not have the technical competence to install the lighting fixtures because it was primarily involved in sales and distribution, thus MJCI referred four contractors (which

included defendant-appellee Versatech) who could install the lighting products on the race track to plaintiff-appellant Philips; plaintiff-appellant Philips identified defendant-appellee Versatech to MJCI as the most competent among the four contractors, and in turn, defendant-appellee Versatech ordered the lighting fixtures (the subject merchandise) from plaintiff-appellant Philips; defendant-appellee Versatech ordered to purchase the subject merchandise from plaintiff-appellant Philips worth Php11,538,873.00, per Purchase Order No. 1816;<sup>[6]</sup> plaintiff-appellant Philips issued the Quotation<sup>[7]</sup> corresponding to defendant-appellee Versatech's Purchase Order No. 1816; after processing defendant-appellee Versatech's order, plaintiff-appellant Philips delivered the subject merchandise to defendant-appellee Versatech;<sup>[8]</sup> plaintiff-appellant Philips made several written demands (*i.e.*, First Dunning Notice,<sup>[9]</sup> Second Dunning Notice,<sup>[10]</sup> Third Dunning Notice,<sup>[11]</sup> Fourth Dunning Notice,<sup>[12]</sup> and the Letter<sup>[13]</sup> dated 10 March 2004) to defendant-appellee Versatech for the payment of the outstanding balance of Php10,623,762.12, but defendant-appellee Versatech did not pay; as indicated in the Sales Invoices issued by plaintiff-appellant Philips to defendant-appellee Versatech, defendant-appellee Versatech agreed that any unpaid amount on the due date would incur a 2.5% monthly interest until fully paid, and if plaintiff-appellant Philips would resort to legal action to enforce collection of the unpaid amount, defendant-appellee Versatech would be liable for an additional amount equivalent to 25% of the overdue amount, but not less than Php25,000.00 (as costs of collection and attorney's fees).

The following persons testified for defendant-appellee Versatech: Charlie Fuentes (defendant-appellee Versatech's President); Architect Nathaniel Santos (an employee of MJCI).

Defendant-appellee Versatech's evidence is summarized thus: plaintiff-appellant Philips was going to undertake a lighting system project with MJCI, but plaintiffappellant Philips could only do the lighting design and did not have the capacity to do the civil works on the project; plaintiff-appellant Philips, through Ricardo Casas (plaintiff-appellant Philips' former Sales Manager), approached Charlie Fuentes (defendant-appellee Versatech's President) so that defendant-appellee Versatech could make an offer for the sub-contracting job on the civil works for the lighting system project; defendant-appellant Versatech submitted the estimate, costing, and scope of works to plaintiff-appellant Philips, which plaintiff-appellant Philips accepted; defendant-appellee Versatech, Charlie Fuentes, Ricardo Casas, and some of plaintiff-appellant Philips' engineers, attended the weekly coordination meeting for all the suppliers and contractors of the MJCI, as a team; during the meeting, Ricardo Casas told the group that he already had a team who could do the civil works for the lighting system project, and that plaintiff-appellant Philips was ready to sign a contract with MJCI; Atty. Alfonso Reno (MJCI's President) made it clear that MJCI wanted to award the lighting system project to plaintiff-appellant Philips since the project was within plaintiff-appellant Philips' field of expertise, and stated that plaintiff-appellant Philips and defendant-appellee Versatech should define their respective roles and obligations as part of the team; in the letter<sup>[14]</sup> dated 12 August 2002 addressed to MJCI, plaintiff-appellant Philips and defendant-appellee Versatech, defined their respective roles and obligations vis-à-vis the lighting system project with MJCI; plaintiff-appellant Philips and defendant-appellee Versatech agreed that defendant-appellee Versatech would sign the construction contract with MJCI because plaintiff-appellant Philips could not sign service contracts; after MJCI received the letter dated 12 August 2002, MJCI and defendant-

appellee Versatech executed the Construction Contract;<sup>[15]</sup> MJCI did not sign a contract with plaintiff-appellant Philips anymore because MJCI was given the impression that plaintiff-appellant Philips and defendant-appellee Versatech were partners in the lighting system project; defendant-appellee Versatech completed and performed its obligations in the lighting system project, but plaintiff-appellant Philips failed to perform its obligations (i.e., failed in the design, supply, and warranty of the lighting system); defendant-appellee Versatech implored plaintiffappellant Philips to work together as partners, and to finalize a program to complete and officially turn over the lighting system project to MJCI; plaintiff-appellant Philips met with defendant-appellee Versatech and MJCI, and made a commitment to MJCI that it would do its part (*i.e.*, provide a lighting system), but plaintiff-appellant Philips' lighting system failed; MJCI had to look for another supplier because it was not satisfied with plaintiff-appellant Philips' lighting system; MJCI incurred delays and damages because plaintiff-appellant Philips failed to perform its obligations (*i.e.* defective lighting design; failure to supply the correct luminaries; failure to provide warranties on the integrity of the designed lighting system as well as the supplied materials and accessories; and failure to provide after sales service); defendantappellee Versatech made a demand on MJCI to pay Php29,000,000.00 for the accomplished work, but MJCI insisted that it would penalize defendant-appellee Versatech for the non-performance of plaintiff-appellant Philips, and deduct the penalty from the Php29,000,000.00; MJCI and defendant-appellee Versatech executed the Agreement,<sup>[16]</sup> and defendant-appellant Versatech settled for the compromise amount of Php2,000,000.00, as payment for its work; defendantappellee Versatech incurred losses because MJCI penalized defendant-appellee Versatech for the shortcomings of plaintiff-appellant Philips.

On 03 March 2011, the RTC rendered the assailed Decision,<sup>[17]</sup> dismissed plaintiffappellant Philips' Complaint, and denied defendant-appellee Versatech's counterclaim.

In the Motion for Reconsideration,<sup>[18]</sup> plaintiff-appellant Philips prayed for the RTC to set aside the assailed Decision, and averred: the RTC erred in concluding that plaintiff-appellant Philips and defendant-appellee Versatech's joint undertaking was equivalent to a joint venture in the form of an implied partnership; the RTC erred in not considering the purchase order, the sales invoices, and the demand letters, at face value; the RTC erred in ordering plaintiff-appellant Philips to pay the litigation expenses; the RTC erred in dismissing the Complaint. On 17 January 2012, the RTC issued the assailed Order, and denied plaintiff-appellant Philips' Motion for Reconsideration after finding no substantial argument to warrant the reversal of the assailed Decision.<sup>[19]</sup>

Aggrieved, plaintiff-appellant Philips filed the Notice of Appeal.<sup>[20]</sup>

In the Plaintiff-Appellant's Brief,<sup>[21]</sup> plaintiff-appellant Philips raises the following assignment of errors:<sup>[22]</sup>

#### **ASSIGNMENT OF ERRORS**

**1.** The trial court erred in concluding that the joint undertaking (Exhibit "1") is equivalent to a joint venture, in the form of and

equivalent to an implied partnership.

2. The trial court erred in not considering the purchase order and the sales invoices (Exhibits "A" - "G", inclusive) and demand letters at face value indicating that the contract between the parties was a simple sale.

3. The trial court erred in ordering the plaintiff to pay the cost of litigation.

#### 4. The trial court erred in dismissing the complaint.

The issues are: 1) whether the RTC erred in dismissing the Complaint; and 2) whether the RTC erred in awarding the costs of litigation in favor of defendant-appellant Versatech.

## PLAINTIFF-APPELLANT'S BRIEF

With respect to the first issue, plaintiff-appellant Philips answers in the affirmative. The RTC erred in dismissing the Complaint. The Plaintiff-Appellant's Brief<sup>[23]</sup> thrusts: the contract between plaintiff-appellant Philips and defendant-appellee Versatech was one of sale, and not a joint venture or an implied partnership; the RTC erred in not considering the purchase order, the sales invoices, and the demand letters at face value to prove the contract of sale.

Anent the second issue, plaintiff-appellant Philips answers in the affirmative. The RTC erred in awarding the costs of litigation in favor of defendant-appellant Versatech. The Plaintiff-Appellant's Brief thrusts: plaintiff-appellant Philips should not be liable for litigation costs because plaintiff-appellant Philips was left with no recourse but to file the Complaint against defendant-appellee Versatech who refused to pay for the subject merchandise.

#### BRIEF FOR DEFENDANT-APPELLEE

With respect to the first issue, defendant-appellee Versatech answers in the negative. The RTC did not err in dismissing the Complaint. The Brief for Defendant-Appellee<sup>[24]</sup> parries: there was no contract of sale between plaintiff-appellant Philips and defendant-appellee Versatech; the RTC correctly ruled that the purchase order, sales invoices, and demand letters, could not be relied upon as proof of sale.

Defendant-appellee Versatech was silent on the second issue.

## THE COURT'S RULING

Plaintiff-appellant Philips did not have a cause of action against defendantappellee Versatech. There was no contract of sale between plaintiffappellant Philips and defendant-appellee Versatech.

With respect to the first issue, we rule in the negative. The RTC did not err in