

# ETHIOPIA: COMPANY PERSPECTIVES

AN ITC SERIES ON  
NON-TARIFF MEASURES





# Ethiopia: Company Perspectives

An ITC Series on Non-Tariff Measures

## About the paper

The majority of Ethiopian exporters and importers face a number of challenges associated with conformity assessments and clearance formalities, such as delays, lack of specific facilities and administrative burdens.

Based on 231 interviews, this new ITC report recommends enhancing Ethiopia's quality-related infrastructure and capacity, improving production techniques, simplifying procedures and disseminating relevant information. It also suggests integrating the business perspective in domestic procedures, and ensuring competitive services to the export sector.

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## Acronyms

Unless otherwise specified, all references to dollars (\$) are to United States dollars and all references to tons are to metric tons. For consistency with other reports in the ITC Series on Non-Tariff Measures, international calendar years (Gregorian calendar) are used unless specified differently. Please note that there is a 7-8 years gap between this international calendar and the Ethiopian calendar.

The following abbreviations are used:

AGOA	African Growth Opportunity Act
COMESA	Common Market for Eastern and Southern Africa
CoO	Certificate of Origin
EACWSE	Ethiopian Agricultural Commodities Warehousing Services Enterprise
EBA	Everything-But-Arms
ECAE	Ethiopian Conformity Assessment Enterprise
ECX	Ethiopian Commodity Exchange
ELIDI	Ethiopian Leather Industry Development Institute
EPA	Economic Partnership Agreement
ERCA	Ethiopian Revenues and Customs Authority
ESA	Ethiopian Standards Agency
ESLSE	Ethiopian Shipping and Logistics Services Enterprise
EU	European Union
FTA	Free Trade Agreement
GDP	Gross domestic product
GTP	Growth and Transformation Plan
IEGQD	Import-Export Goods' Quality Directorate
IMF	International Monetary Fund
ITC	International Trade Centre
LDC	Least developed country
MFN	Most Favoured Nation
MoANR	Ministry of Agriculture and Natural Resources
MoLF	Ministry of Livestock and Fisheries
MoT	Ministry of Trade
NBE	National Bank of Ethiopia
NTM	Non-tariff measure
OECD	Organisation for Economic Co-operation and Development

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