

United Nations Conference on Trade and Development
Japan Bank for International Cooperation

Blue Book on Best Practice in Investment Promotion and Facilitation

Zambia



UNCTAD



Ministry of Commerce,
Trade and Industry



JBIC



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PREFACE

The Blue Book for Zambia comprises ten measures that can be implemented over a period of twelve months and that are intended to move the country towards best practice in investment promotion and facilitation. To date, Blue Books have been implemented by the governments of Cambodia, Ghana, Kenya, Laos, the United Republic of Tanzania and Uganda.

The project was carried out by the United Nations Conference on Trade and Development (UNCTAD) with funding from the Japan Bank for International Cooperation (JBIC). The contents of this Blue Book were initially developed through consultations with a number of existing foreign investors in Zambia, private sector associations and relevant government bodies. An initial draft of the Blue Book was discussed by a group of investors and government representatives at a stakeholder workshop on 8 September 2006 in Lusaka, Zambia. The workshop was jointly hosted by UNCTAD, JBIC and the Ministry of Commerce, Trade and Industry.

The Blue Book was produced by Lena Chia and Ian Richards, under the direction of Khalil Hamdani. Yukata Yamada provided support and feedback and Diego Rei, research assistance. Within Zambia, support was given by Dorothy Tembo, Chalimba Phiri, Gideon Lintini, Chola Mwitwa and Dennis Lengwe.

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ABBREVIATIONS

ASYCUDA	Automated System for Customs Data
BIT	Bilateral investment treaty
COMESA	Common Market for Eastern and Southern Africa
DTT	Double taxation treaty
FDI	Foreign direct investment
GDP	Gross domestic product
GGIP	Good Governance in Investment Programme
ICT	Information and communications technology
IPA	Investment promotion agency
ISP	Internet service provider
IT	Information technology
JBIC	Japan Bank for International Cooperation
LDC	Least developed country
MCTI	Ministry of Commerce, Trade and Industry
MIGA	Multilateral Investment Guarantee Agency
MFEZ	Multi-facility economic zone
MFN	Most favoured nation
PSDP	Private Sector Development Programme
SADC	Southern Africa Development Community
SI	Statutory Instrument
TNC	Transnational corporation
TOH	Triangle of Hope
TRIPS	Trade-related aspects of intellectual property rights
UNCTAD	United Nations Conference on Trade and Development
USAID	United States Agency for International Development
ZAMTEL	Zambia Telecommunications Company Ltd.
ZDA	Zambia Development Agency
ZIC	Zambia Investment Centre
ZITC	Zambia International Trade Commission
ZRA	Zambia Revenue Authority
\$	United States Dollar

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