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Editorial statement

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SPECIAL ISSUE

Voluntary codes of conduct for transnational corporations

This special issue is based on a selected group of three papers that were presented at the 1st International Conference on "Voluntary Codes of Conduct for Multinational Corporations: Promises and Challenges" held at the Zicklin School of Business, Baruch College on 12–15 May 2004. The Conference was organized by the International Center for Corporate Accountability (ICCA), Inc. It was jointly sponsored by Zicklin Center for Business Ethics Research of The Wharton School, University of Pennsylvania, and the World Bank Institute of the World Bank. Additional support was provided by a number of major corporations, academic institutions and non-governmental organizations (NGOs).

The three papers selected for this special issue of *Transnational Corporations* have a unique focus and address the evolving character of voluntary codes of conduct, especially as they pertain to transnational corporations (TNCs). The current wave of globalization has brought about a radical transformation in geopolitical arrangements on the one hand and a shifting locus of economic power and bargaining leverage on the other hand between private economic institutions and regulatory regimes in the political and regulatory authorities.

This wave of globalization has also been accompanied by an expansion of the market economy in which wealth creation and distribution are controlled to a greater extent by private institutions. The result is that, while trade and investment at the country level are influenced by factors endowment and comparative advantage, the distribution of productivity gains does not reflect the relative contribution of different factors of production at the international level. Consequently, labour costs have not moved towards convergence between low-wage and high-wage countries, and capital investment per worker has not increased significantly in low-wage countries to enable them to improve labour skills leading to higher wages.

Another outcome of this state of affairs has been that national governments in developing countries are competing among themselves to attract and maintain foreign direct investment (FDI) undertaken by TNCs, including by making concessions to TNCs in terms of tax and other "give aways", thereby limiting their ability to fashion domestic policies with a better focus on their national interest.

TNCs can exert tremendous influence by creating a new equilibrium in economic and political power. However, they have been unwilling to do so for reasons of self-interest. Unlike in the earlier waves of globalization, where the expansion of TNC power and influence were viewed with distrust, in the current wave of globalization TNCs are viewed as positive instruments of growth and change. Any effort to constrain their conduct is viewed as undesirable.

This situation appears unsustainable. Nature abhors power vacuum and disequilibrium. Recognition of this situation has led TNCs and other societal stakeholders to find interim solutions that would narrow the imbalance between the influence and power of TNCs and those of nation states.

One approach to handling this issue has been the development of voluntary codes of conduct created by TNCs individually, and industry groups collectively. These codes reflect a set of undertakings that their sponsors promise to implement with a view to addressing some of the real or perceived societal concerns associated with or emanating from TNC conduct. This development is still in a nascent stage and the jury is still out as to its viability over the long run. TNCs prefer this approach because it allows them to project and magnify their efforts at a minimum cost and changes in their *modus vivendi*. It is also for these very reasons that TNC critics view them with skepticism.



