# National Green Export Review of Angola Wood, Fish, and Coffee: Baseline Report



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#### **Acronyms**

ACP African, Caribbean and Pacific States

AGOA United States African Growth and Opportunity Act

ANIP National Private Investments Agency

APIEX Angolan Investment and Export Promotion Agency

AU African Union

DFQF Chinese and Indian duty-free and guota-free

EBA Everything But Arms

ECCAS Economic Community of Central African States

EGS Environmental Goods and Services
ENA National Environmental Strategy
EPP Environmentally Preferable Products

EQSGS Environmental Quality Support Goods and Services

EU European Union

FDI Foreign Direct Investment GDP Gross Domestic Product

GSP Generalized System of Preferences
GRN National Reconstruction Office

GVC Global Value Chains

ha Hectare

HS Harmonized System

IANORQ Angolan Institute for Standardization and Quality

IQM Internal Quality Management Systems ISO International Standards Organization

Kg Kilogram Kilometers

LDC Least Developing Countries

MINAMB Angolan Ministry of Environment

MINCO Angolan Ministry of Commerce

MIND Angolan Ministry of Industry

MINPESCAS Angolan Ministry of Fisheries

NGER National Green Exports Review

NTMs Non-tariff measures

OPEC Organization of the Petroleum Exporting Countries

PAEA National Environmental Plan

PNGA National Environmental Management Programme

prsvd Preserved

PSM Product Space Methodology
RCA Revealed Comparative Advantage
REC Regional Economic Communities

SADC Southern African Development Community

SADCAS SADC's Accreditation System
SDG Sustainable Development Goals
SME Small and Medium Enterprises
SPS Sanitary and Phytosanitary measures

SWOT Strengths, Weaknesses, Opportunities, and Threats

TBT Technical Barriers to Trade
ToP Training of Practitioners
ToT Training of Trainers

UNPAF United Nation Partnership Framework

US United States of America
USD United States Dollars
WTO World Trade Organization

YoY Year-Over-Year

#### **EXECUTIVE SUMMARY AND INTRODUCTION**

The 2030 Agenda for Sustainable Development and the Sustainable Development Goals (SDGs) suggest that to achieve sustainable development, a country must cover all three dimensions of sustainability – economic, social and environmental – simultaneously. In this context, international trade is expected to play an important role as a means – especially in developing countries and countries with economies in transition – to achieve the SDGs because it can be used as an enabler for reducing the environmental footprints of economic activities, for ensuring the sustainable use of natural resources, and for improving economic welfare and poverty alleviation efforts. From this perspective, UNCTAD has launched its National Green Exports Review (NGER)¹ initiative, which is a tool to facilitate the transition of countries to a greener and cleaner development path.

Through NGERs, UNCTAD works in close partnership with countries seeking to strengthen their green economies. NGERs assist these countries to develop and implement green economy policies, to diversify the local economy and to establish regulatory and institutional frameworks and cooperative mechanisms to strengthen and increase local capacity, efficiency and competitiveness of green sectors. Hence, NGERs respond to a country's demand for assessments of local potential to develop collaboratively selected green sectors at national level that can generate new employment and export opportunities while promoting national sustainable development (UNCTAD, 2017a).

NGERs are demand-driven; therefore, any NGER project necessarily involves an official request from a government to start a project. UNCTAD will then, in consultation with the designated national entity nominated by the inviting government, conduct a baseline study – such as this one – containing trade statistics and relevant regulatory and institutional frameworks related to the green economy. The baseline report presents an overview to guide not only national stakeholder discussions but also to assist them in designing an action plan and trainings to promote economic diversification and a more sustainable economy. Therefore, the expected results of a NGER are (UNCTAD, 2017a):

- Enhanced collaboration among sectoral stakeholders through collaborative activities and partnerships formed by the project;
- Improved understanding of national strengths and weaknesses for the production and export of selected green products and related value chains;
- Appreciation by policymakers of ways to create an enabling environment for the development of green sectors and exports of green products and services;
- An action plan validated by stakeholders to advance the adoption of sustainable production techniques and the promotion of promising green products and their value chains; and
- Positive socioeconomic and environmental impacts at local and national levels.

In short, the NGER process can help local stakeholders – public and private – to reformulate policies and institutions in order to diversify the local economy and leverage regional and global trade opportunities.

In addition, the NGER conducted in Angola includes, as one of its core objectives, capacity building activities that aim to train staff at the Ministry of Commerce<sup>2</sup> (MINCO) and other relevant key stakeholders in the analysis of green export opportunities. The overall outcomes are: 15 trainers trained, a set of policy recommendations, a country report validated with national stakeholders, training material (e.g. Green Products and Services Factsheets) for at least 200 people, and a set of potential actions for fostering local green products and services.

WOOD, FISH, AND COFFEE

## 1. GREEN EXPORTS: OPPORTUNITIES AND BENEFITS IN THE REPUBLIC OF ANGOLA

This baseline report evaluates green sectors already in place in the Republic of Angola and works as a background document and a step-by-step guideline to support discussions at national level with local stakeholders. Evaluation and identification of sectors will take place initially using a Revealed Comparative Advantage (RCA) analysis of green sectors with expansion potential in Angola. In short, the baseline report aims to present a panorama of key issues related to local green sectors, with attention given to enhancing their regulatory, institutional and traderelated performance. As such, the baseline report operates as a supporting document for discussion among local stakeholders on strategic approaches to further the development of Angola's green products and services and their related sectors based on a collaborative, inter-sectoral, and strategic approach.

It is important to mention that selected sectors covered in this baseline report include those sectors in which Angola has already achieved considerable experience, but further growth can be achieved. The intention is to use them as stepping-stones to prepare national consultant(s) and to promote local stakeholder workshops, which will serve as training activities and canvass a wide spectrum of viewpoints by collaboratively identifying and selecting new options of green products and services for Angola and develop sectoral action plans. In addition, they guarantee that this inter-sectoral forum will undertake follow-up measures for further implementation of the NGER process with UNCTAD's support.

## 1.1 Transition to a more sustainable and resilient economy through trade

Across countries, transitions to a greener economy are expected to make increasing contributions to economic diversification, employment creation, export earnings, poverty alleviation, and to environmental protection and social equity. A greener economy is driven by both domestic and foreign demand for green products and services. However, it includes the use of more efficient and low-carbon energy and

transportation as well as the incentive to undertake organic agricultural production, ecotourism activities, waste and water recycling, environmental practices, and other emerging categories such as green construction, sustainably harvested timber products and natural fibers (UNCTAD, 2017a).

Looking specifically at trade, green products represent just a small fraction of their "brown" counterparts indicating a vast potential for growth. Whether in hightech goods, commodities, basic manufactures or services, the export opportunities offered in a greening global economy are significant and expanding faster than overall global trade; a trend that is expected to continue (UNCTAD, 2017b).

There is a large untapped potential for developing countries and countries with economies in transition to advance the development of their green sectors. In this context international trade, through exports and imports of green goods and services, can facilitate the expansion of green sectors already in place and the development of new sectors based on local potential. Despite formidable challenges, undertaking this transition successfully can help countries to improve their competitive advantage, diversify the local economy and engage in international trade more effectively.

Principal approaches towards this goal rely on the creation of an enabling environment through improved regulatory and institutional frameworks for a greener economy, which include productive capacity building, investment and related financial services. In addition, these improved regulatory and institutional frameworks involve more open trade, with greater attention to social equity, poverty alleviation and environmental protection. Hence, green products and services can be used to enhance market access and investment opportunities. For example, green products related to renewable energy technologies such as solar panels and wind turbines and energy efficient products (e.g. compact fluorescent lamps) are among the products seeing the sharpest rise in exports during the last years (ITA, 2016; UNCTAD, 2017b). Although relatively few developing countries are participating directly in this trend, green technologies are often produced in developed and/or more industrialized developing countries using intermediate inputs originating from a wide variety of developing countries and countries with economies in transition that are integrated in global supply chains. Trade in intermediate goods, which accounts for about 40 per cent of world merchandise trade, is thus an important entry point for

these countries to supply indirectly to green markets (UNCTAD, 2011). Participation in intermediate tiers of supply chains has the potential to generate economywide gains, such as employment, improvement in technology and skills, productive capacity upgrading, and diversification into value-added exports. In addition, other green products based on organic agriculture have experienced global growth and are within reach of least developing countries like Angola.

While businesses in more industrialized developing countries are seizing new export opportunities for green products and services, especially green technologies, businesses in less industrialized developing countries continue to build their export capacities in green products, such as organic produce and beverages, natural cosmetics and fibers, biofuels, and sustainably harvested timber and fisheries products, and in green services, such as ecotourism. In each of these sectors developing country exports are experiencing sharp growth, employment, advancement of rural development and protection of the environment (UNCTAD, 2017b).

Dynamic green sectors can make important contributions towards the achievement of national development objectives relating to economic diversification, investment, poverty reduction, rural development, employment generation and an overall improvement of social welfare. Consequently, they can also make significant contributions to the SDGs.

### 1.2 Green sectors and their products and services in a national economy

There is no internationally agreed definition of what green sector, product and service are. However, it is generally agreed that they can be often considered as part of the Environmental Goods and Services (EGS)

- mentioned as Environmental Quality Support Goods and Services (EQSGS) according to their end-use or purpose.
- Second category addresses products and services, from which production, end-use and/ or disposal have reduced negative environmental impacts or, potentially, increased positive impact to the environment. In short, it considers a substitute of a traditional product or service that provides similar function and utility with less impact on the environment. This category also includes products and services that are generally used for purposes other than environmental ones. For example, related products may include items such as chlorine-free paper, renewable energy technologies, energyefficient office machines, natural fiber packaging or floor covering materials, and a wide range of services associated with sustainable forestry and fisheries, organic agriculture, renewable energy transport, and ecotourism. Such products and services are sometimes referred to as Environmentally Preferable Products (EPPs), which have inherent environmentally superior qualities when compared to substitute goods.

While the first category defines a green product or service as one that is used to benefit the environment without considering its life-cycle, the second category defines as it as virtually any product or service, whatever it may be, as long it is a "greener" variant of a traditional counterpart. In short, they are considered green simply by having less of a negative impact on the environment than its traditional equivalent. Therefore, a green product variant could, for example, be manufactured from recycled components, be manufactured using renewable energy, be supplied to the market with less wasteful packaging, etc., or cover all options. The same logic applies to a service, for example, traditional tourism *versus* ecotourism.

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