

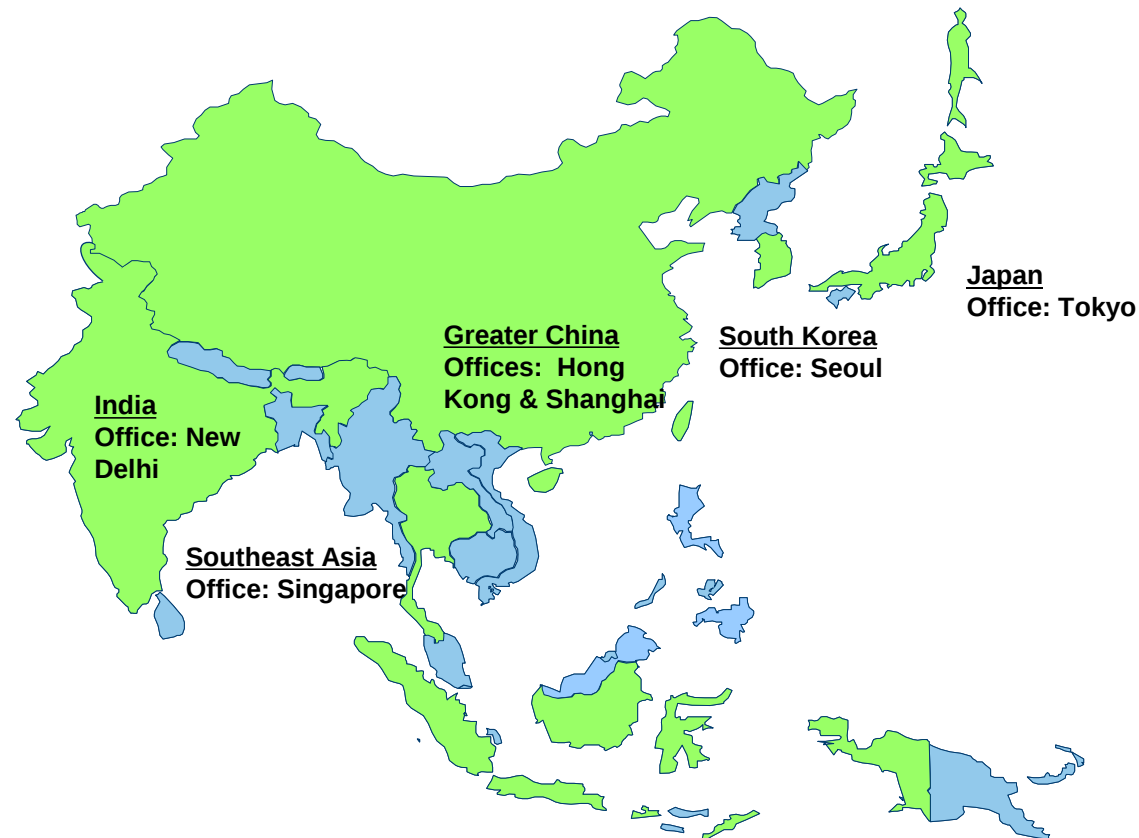
OLYMPUS CAPITAL
ASIA ENVIRONMENTAL PARTNERS

- Long-Term Asia Focused Private Equity Investors
- Specific Initiatives in Asian Environmental Sector

Overview

- Formed March 1997 and focuses exclusively on long-term investments in leading Asian companies
- Our investors (LPs) include global DFIs, major U.S., European, Japanese and Korean financial institutions, pension funds and endowments
- To date, Olympus Capital has led over \$2 billion in investments and commitments into 45+ companies. Currently managing ~\$1 billion of investments
- ~50 investment professionals operating from 7 offices across the globe (6 regional offices in Asia)
- Experienced, highly collaborative and stable investment management team
 - 11 Managing Directors, of which 5 have worked in Olympus since 1998

Our offices



Investment Strategy

Strong management team

- Seeks to back strong management teams with established expertise and track record in high growth industries
- Management teams in our portfolio companies have significant shareholdings and incentives to align their interests with those of investors

Sector exposure

Invests in wide range of sectors including:

- **Environmental**
- Healthcare
- Manufacturing
- Financial and business services
- Agri-business & food
- Telecommunications & consumer

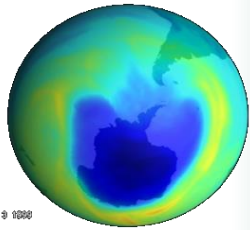
Our value-add

- Growth capital and financial support
- ESG upgrade to highest standard
- Management additions. We have track-record of committing our team members to assisting companies on part- and full-time basis
- Growth initiatives including M&As and regional expansion through our extensive sector network

Flexible exit strategy

- Flexible exit strategies aimed at fulfilling Company and management aspirations
- Track-record of exits via IPO, strategic sales, trade sales





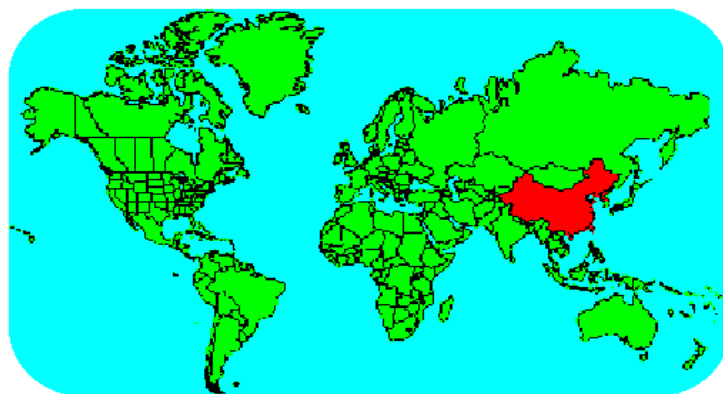
The Case for focusing on the Environmental Sector

Key environmental issues

- Critical environment related issues affecting our society
- High impact on daily lives of our people
- Significant business **responsibility** and **opportunity** in addressing the issues



energy



climate

water

solid
waste



air



Environmental sector – investment thesis

Demand driven

- More electricity
- More clean water
- More waste

Policy driven

- Emission control
- Energy mix
- Pollution control
- Efficiency

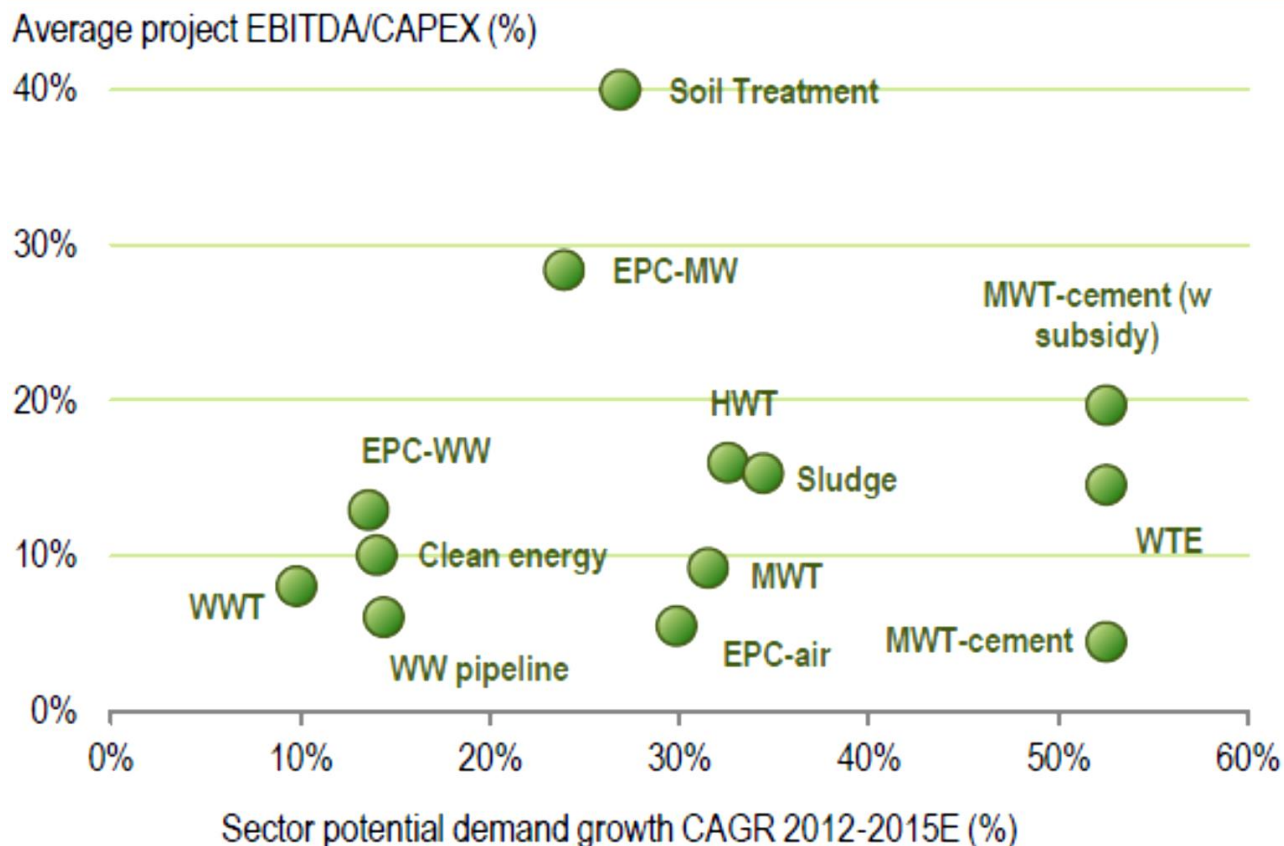
Macro driven

- GDP and consumption

Regional driven

- China
- India
- Southeast Asia

Demand growth and profitability by environmental segments

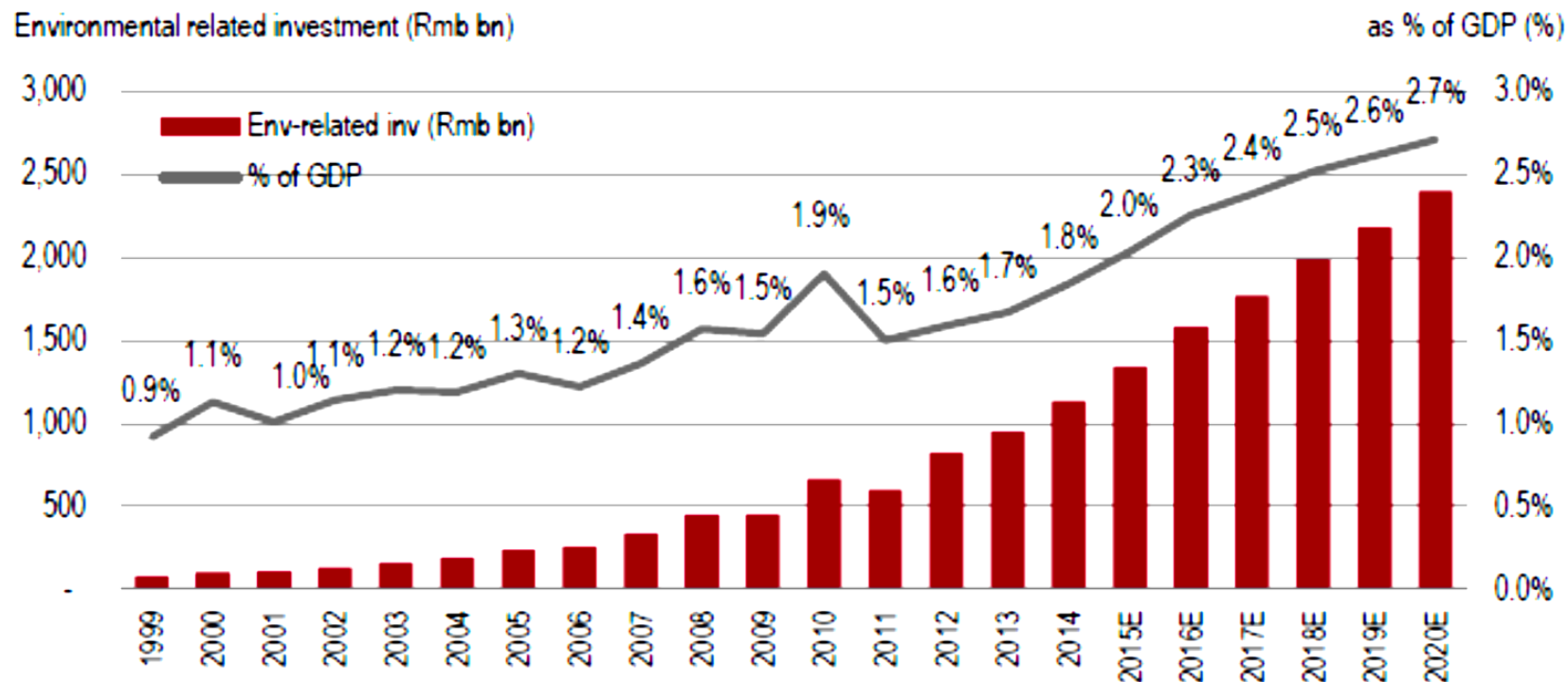


Source: Credit Suisse estimate (2015)



Chart in focus: China environmental related investment

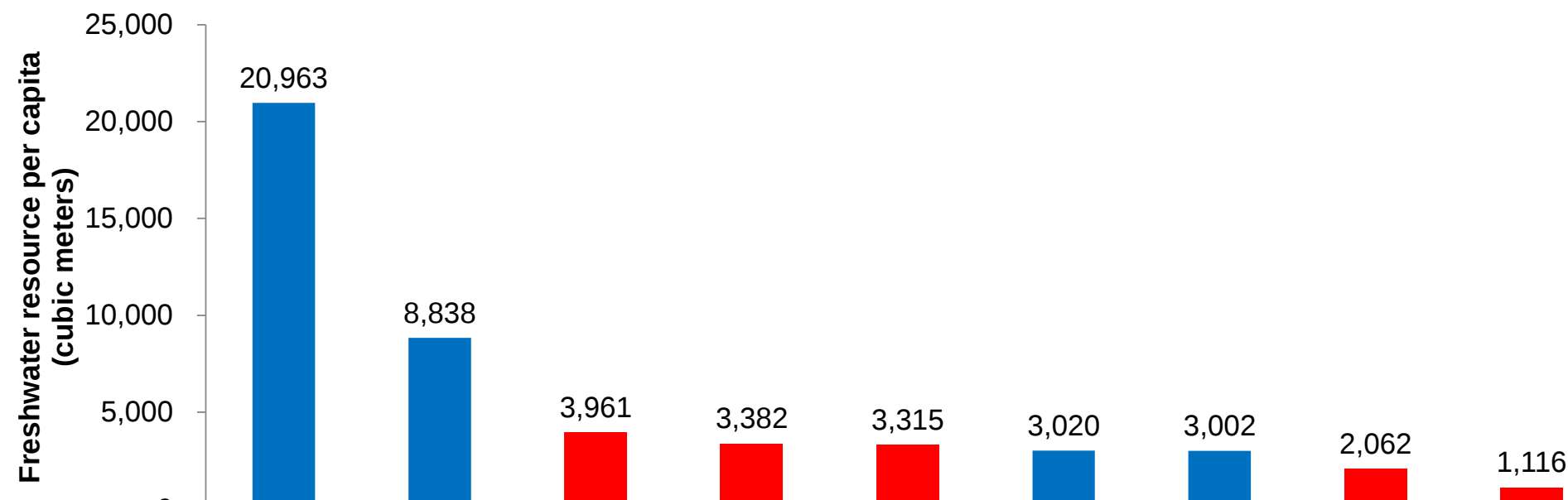
2015E-2020E: China estimated investment in environmental related industries, expected to grow at 12% CAGR



Source: CEIC, Credit Suisse estimates (Oct 2015)

Chart in focus: Freshwater resources per capita

On a per capita basis, water resources is scarce for major Emerging Markets nations such as China and India



预览已结束，完整报告链接和二维码如下：

https://www.yunbaogao.cn/report/index/report?reportId=5_3117

