

Tentative Programme

	Monday	Tuesday	Wednesday	Thursday	Friday
9 am – 10:30 am	<p>Welcome Introduction of Participants and Facilitators</p> <p><u>Lecture:</u> Basics of Public-Private Partnerships (PPPs) <i>(definition and rationale; PPP and fiscal sustainability; PPP service delivery and sustainable development)</i></p>	<p>Recap of the previous day by participants</p> <p><u>Lecture & Demo:</u> Project Characteristics & Financing <i>(basic PPP project characteristics – service to be delivered, users, new vs. existing, assets involved, life-cycle costs, revenue sources; basic financial modelling)</i></p>	MRTA field visit	<p>Recap of the previous day by participants</p> <p><u>Lecture:</u> PPP Contract <i>(structure and contents of a PPP Contract; salient provisions)</i></p>	<p>Recap of the previous day by participants</p> <p><u>Exercise:</u> Tender Design</p>
11 am – 12:30 pm	<p>Basic of PPP continued</p> <p><u>Case study:</u> Manila Water PPP</p>	<p><u>Exercise:</u> Project Characteristics</p>		<p><u>Exercise:</u> Contract Heads of Agreement</p> <p><u>Guest Speaker:</u> <i>Audray Souche (DFDL)</i></p>	<p>Preparation of Presentations to Bidders</p> <p><u>Guest Speaker:</u> <i>Commercial Bank (unconfirmed)</i></p>
1:30 pm – 3 pm	<p><u>Guest Speaker:</u> <i>Khun Soontornwit (SEPO)</i></p> <p>Introduction to Case-Based Exercises</p> <p><u>Lecture & Demo:</u> Project Identification and Screening <i>(key criteria for selecting PPPs; project screening tool)</i></p>	<p><u>Guest Speaker:</u> <i>Janet Bautista (AC Infrastructure)</i></p> <p><u>Lecture:</u> Output Specification <i>(role of output specifications in PPP projects and in the PPP contract)</i></p>	<p><u>Lecture:</u> Risk Allocation <i>(identification and discussion of various risks involved in PPP projects and who is the best party to take on each risk)</i></p> <p><u>Exercise:</u> Risk Allocation</p>	<p><u>Lecture:</u> Contract Management</p> <p><u>Exercise:</u> Contract Management Plan / Project Implementation Plan</p>	<p><u>Market Consultations:</u> Presentation of Projects to Prospective Bidders</p> <p>Panelists: AC Infrastructure & Siam Commercial Bank</p>
3:30 pm – 5 pm	<p><u>Exercise:</u> Project Screening Tool</p>	<p><u>Exercise:</u> Output Specification</p>	<p><u>Lecture:</u> Project Structuring</p> <p><u>Exercise:</u> Project Structuring</p>	<p><u>Case study:</u> Indian Highways</p> <p><u>Lecture:</u> PPP Tender <i>(tender steps and procedures; negotiation; bid evaluation; award)</i></p>	<p>Lessons Learnt and Conclusions Closing</p>

Monday 21 March 2016

Welcome

Introduction of Participants and Facilitators

Basics of PPPs

The session is in an interactive lecture, Q&A and discussion format. The purpose is to introduce participants to the basic concepts and terminology associated with PPPs. This includes:

- Definition and rationale
- PPP and fiscal sustainability
- PPP pro-poor service delivery and sustainable development

Case Study: Manila Water

The session includes several project examples and an in-depth case study of the Manila Water PPP project in the Philippines.

Learning Objectives:

- *Understand core concepts associated with PPPs*
- *See application via case examples*
- *Become familiar with the terminology used with PPPs*

Guest Speaker: Khun Soontornwit (SEPO, Thailand)

A representative of SEPO in the Ministry of Finance of Thailand will present the Thai programme for PPPs, including recent policy and legislative initiatives, and progress in the country with the implementation of projects. There is time for Q&A and discussion.

Learning Objectives:

- *Understand how Thailand is introducing PPPs*
- *Practitioner insights on challenges faced and opportunities realized*
- *Reflect on own country experience*

Introduction to the Case-Based Exercise

The case-based exercise to be used during the workshop is introduced to participants. The standard session format is outlined:

- Introduction to concept (lecture / discussion)
- Application of concept in exercise by project groups
- Report back by project groups and discussion of lessons learnt

Participants are introduced to the exercise cases and are formed into case groups. The Applied PPP Exercise Handbook is introduced.

Learning Objectives:

- *Become familiar with the case-based exercise format*
- *Understand how remainder of the workshop will be conducted*

Exercise Session 1: Project Identification and Screening

Concepts

The session covers project identification at the early stage of PPP project development. The concepts, methodology and criteria for project selection are introduced through an interactive lecture with Q&A.

Applied Exercise

In plenary session, examples of screening are conducted using the project screening tool.

Learning Objectives:

- *Appreciate importance of realistic project selection*
- *Understand how project screening tools can be used*
- *Apply screening to projects*

Tuesday 22 March 2016

Recap of the previous day by participants

Participants review the previous day's activities to identify key issues (discussion time).

Exercise Session 2: Project Characteristics & Financing

Concepts

The session comprises an interactive lecture, with Q&A and discussion. The session covers the basic characteristics of projects and the financing of PPPs. This includes:

- Basic PPP project characteristics – service to be delivered, users, new vs. existing, assets involved, life-cycle costs, revenue sources – and how these related to PPP structuring
- PPP financing – life cycle cash flows, funding versus financing, corporate versus project financing, fiscal implications and affordability

Applied Exercise:

Case groups define the project characteristics of their projects. A basic financial model is available to assess how project changes affect financing parameters. Plenary report back of groups and discussion.

Learning Objectives:

- *Identify characteristics of a project and how these affect PPP structuring*
- *Understand how projects are funded and financed*
- *Apply to project cases*

Guest Speaker: Janet Bautista (AC Infrastructure, Philippines)

A representative of AC Infrastructure in the Philippines will present on the views of private companies on infrastructure PPP projects. There is Q&A time to engage with the company

representative and understand what is important for such companies to be able to undertake projects.

Learning Objectives:

- *Understand what motivates private companies to undertake infrastructure PPPs*
- *Appreciate the considerations for companies to undertake projects*
- *Engage with a private company representative*

Exercise Session 3: Output Specification

Concepts

The concept of output specification and its relevance for PPP projects is explained in an interactive lecture with Q&A. This includes:

- The difference between input and output specification
- The relationship between output specification and value creation
- Output specification and minimal performance standards

Applied Exercise

In case groups participants work on preparing an output specification for their project. This is followed by plenary report back of groups and discussion.

Learning Objectives:

- *Understand the concept of Output Specification*
- *Appreciate how Output Specification drives PPP value*
- *Apply Output Specification to cases*

Wednesday 23 March 2016

Project Field Visit: Mass Rapid Transit Authority (MRTA) of Thailand

Site visit to the MRTA to examine and discuss the use of private involvement and PPPs by the MRTA. This includes company presentations, Q&A and discussions.

Learning Objectives:

- *Understand how Thailand's MRTA is involving the private sector in infrastructure delivery*
- *Practitioner insights on challenges faced and opportunities realized*

Exercise Session 4: Risk Allocation

Concepts

The role of risk and risk allocation in PPP projects is discussed via an interactive lecture with Q&A and discussion. This includes:

- Identification of risks
- Risk allocation principals
- Relationship between risk allocation and PPP value creation

Applied Exercise

In groups participants work on conducting a risk analysis and preparing a Risk Allocation Matrix for their case projects. This is followed by plenary report back and discussion.

Learning Objectives:

- *Understand project risk*
- *Appreciate how risks are allocated*
- *Identify how risk allocation effects PPP project value*
- *Prepare a Risk Allocation Matrix for a project*

Exercise Session 5: Project Structuring

Concepts

How the various elements of a project are brought together into the project structuring is covered via an interactive lecture with Q&A and discussion.

Applied Exercise

Participants working in groups develop the basic project structuring for their projects.

Learning Objectives:

- *Understand PPP project structuring*
- *Appreciate how various aspects of a project – characteristics, financing, risk, output specification, etc. – input to project structuring*
- *Prepare a basic structure for a PPP project*

Thursday 24 March 2016

Recap of the previous two days by participants

Participants review the activities over the previous days to identify key issues (discussion time).

Exercise Session 6: PPP Contract

Concepts

The role, importance and basic structure of a PPP contract is examined via an interactive lecture with Q&A and discussion time.

Applied Exercise

Working in groups, participants prepare parts of a PPP Contract Heads of Agreement. In plenary report back participants identify issues and practicalities regarding contracts.

预览已结束，完整报告链接和二维码如下：

https://www.yunbaogao.cn/report/index/report?reportId=5_3521

