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# Private Sector Development in Myanmar

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Myanmar Resident Mission



#### Myanmar's Private Sector Main Features

- The main constraint to private sector development in Myanmar is a serious shortage of infrastructure and energy, indicating high potential for public-private partnership (PPP) projects.
- The scale and range of financial products and services is very limited, especially for SMEs.
- The legal and regulatory framework is a work in progress, with many gaps and overlaps, especially in term of supporting regulations.
- Most relevant government agencies have weak capacity to administer and enforce activities. And a need for "mindset" change



### Myanmar's Private Sector Main Features

- Relatively few support programs for start-ups, innovators and encouraging entrepreneurship.
- A need for improved PSD coordination and information flow – among development partners, business groups and government.
- A critical determinant of private sector development is establishing linkages with international business ...
- ... both with FDI projects established in Myanmar, and companies overseas. Entering regional and global value chains.
- That in turn requires the establishment of robust Myanmar companies. Filling the "missing middle".



## A Framework: Three Core "Activity Groups"

'INTERACTION'

Private Sector Engagement

**Private Sector Development** 

Private Sector Operations

**'FACILITATION'** 

'DIRECT SUPPORT' ADB

# ADB Private Sector Development Activities in Myanmar

- Strengthening the Business Climate Program
  - Policy-Based Loan
    - Building on technical assistance to date on company law, public debt management, financial inclusion, trade facilitation, SPS, etc.
- Public-private partnership support
- Mekong Business Initiative
  - Supporting the PSD Framework and Action Plan
  - Seeking other areas to promote PSD
  - Anchoring the policy-based loan
- Private Sector Operations Department
  - Direct lending/equity/guarantee support to business

### **Areas of ADB PPP Assistance in Myanmar**

Support sector level work through targeted PPP assistance on energy projects (with DFID support)

Provide assistance to develop a national framework for PPPs, covering policies and strategies, laws, regulations and institutions (likely including a PPP Unit and Risk Management Unit)

Activities to develop PPP capacities

Eventually, consider scaling up project development by the establishment of various **PPP funds** 

- Project Development Facility
- Viability gap fund

Identify potential pathfinder projects

PSOD considering projects in several areas (ADB's non-Asovereign lending vehicle)



# The Mekong Business Initiative

#### What is it?

- Policy advisory and advocacy facility that promotes private sector development in Cambodia, Lao PDR, Myanmar and Viet Nam
- Initial value: \$10.5 million (ADB and Australia)
- Initial phase: 2015-2017
- Work program to be endorsed in August 2015

#### A new approach

- Rapid
- Flexible
- Responsive
- Strategic timeframe

#### **Focus areas**

- Business regulation
- Access to financial services
- Access to information and knowledge
- Supporting women-led business

## What are we doing in Myanmar?

- PSD Framework and Action Plan
- Building Microfinance and Agrobusiness Finance
- Working with Young and Women Entrepreneurs
- Promoting Corporate Governance



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