

# Asia-Pacific Forum on Public-Private Partnerships

For Transport Infrastructure Development

21 - 22 January 2015

Bangkok, Thailand



## SPEAKER LIST

### Session 2 - Sector Focus: Need for a New Approach in Road PPP projects?



**Abhaya Krishna Agarwal – Partner at Ernst and Young, Infrastructure and PPP Advisory (New Delhi, India)**

Mr Agarwal is an expert in infrastructure advisory, in PPP Policy/Regulation formulation, in designing PPP transaction strategies, in bidding/ procurement strategy for induction of private sector, in financial structuring & funding plan for infrastructure projects and in setting-up project development fund.

He has practical experience in PPP transactions in various infrastructure sectors like road, rail, port, airport and health.



**Maria Catalina E. Cabral, Ph.D. – Undersecretary for Planning and Public-Private Partnership Service, Department of Public Works and Highways (The Philippines)**

Engineer Maria Catalina E. Cabral has more than 30 years of experience in the Department of Public Works and Highways. The Department of Public Works and Highways is the implementing agency of some major PPP projects in the Philippines including two projects already awarded and one under bidding (the Laguna Lakeshore Expressway Dike Project having an indicative cost estimate of USD 2.75 billion). The Department is implementing other PPP projects like the NAIA Expressway Project with project cost of USD 368.84M, CAVITE-LAGUNA (CALA) Expressway Project with project cost of USD 823.84M, LAGUNA LAKE Expressway Project with estimated cost of USD 2,856M and the NLEX-SLEX CONNECTOR Road Project with cost estimate of respectively approx. USD 800 million and USD 600 million.



**Jan van Schoonhoven - Executive Programme Leader of the International PPP Centre of Excellence at United Nations Economic Commission for Europe (Geneva, Switzerland).**

The PPP centre is, in close cooperation with Multilateral Development Banks, investors and the private sector, developing a best practise guide, standards and recommendations in all major PPP areas. These standards will provide essential guidance for developing and transition countries to speed up their PPP implementation, to significantly reduce common mistakes and to increase attractiveness from investors. Mr van Schoonhoven is also a member of the IPFA, the non-profit Project Finance organisation promoting PPP and Member of the Board of the PPP Centre of the Republic of Kazakhstan. Previously, Mr van Schoonhoven was the Director of the PPP Unit in the Ministry of Infrastructure and Environment of the Netherlands.

## Panel Member on Session 2



**Tulasi Prasad Sitaula, Secretary, Ministry of Physical Infrastructure and Transport (Nepal)**



**Md Mahboob Ul Alam, Project Director (Additional Chief Engineer), Dhaka-Chittagong Expressway project on PPP basis and Head, PPP Cell, Road and Highways Department (Bangladesh)**

Mr. Mahboob Ul Alam is an Additional Chief Engineer of the Roads and Highways Department under the Ministry of Road Transport and Bridges. He is currently working as the Project Director of an ADB assisted Technical Assistance Project titled “Detailed Study and Design of Dhaka-Chittagong Expressway on PPP Basis”. He is also acting as the head of the PPP Cell established in the Roads and Highways Department which is working in close coordination with the PPP Office under the Prime Minister’s Office to promote transport projects under public-private partnership. Since his joining the Roads and Highways Department in 1983, he has worked in different capacities including planning, programming, and implementation of transport infrastructure projects. Mr. Alam received his Bachelor of Science in Civil Engineering in 1981 and his Master’s of Science in Transportation Planning and Engineering from UK in 1996.



**Bekmurat Talipov, Director, Strategy Department, Kazakhstan Public Private Partnership Center, Astana (Kazakhstan)**

Mr. Talipov is the Director of the Strategy Department of the Kazakhstan PPP Center. The Department provides advice to the Ministry of National Economy and other governmental organizations on the strategy of PPP in Kazakhstan. Mr. Talipov joined the Kazakhstan PPP Center in 2012, and has held positions in the Department of Local and Sectoral Development of PPP and the Project Department. Prior to joining the Kazakhstan PPP Center, Mr. Talipov worked for 7 years at the Department of State Borrowing and International Financial Relations of the Ministry of Finance. He holds bachelor degree in Economics from South-Kazakhstan State University and master degrees in public administration (MPA) from the Academy of Public Administration of Kazakhstan and the Warwick Business School.



**Parag Parikh, CFO at GMR and previous Executive Director & Chief Financial Officer at Gammon Infrastructure Projects Limited (India)**

Mr Parag Parikh has been a pioneer in the Indian Infrastructure industry particularly in the transportation sector. Prior to GMR, he was the CFO at Gammon Infrastructure Projects Limited. In his association with Gammon, the company formed a separate initiative by spinning a separate vehicle to provide thrust on PPP Projects. In its firsts, Gammon Infrastructure Projects Ltd was one of the earliest companies to raise Private Equity money for PPPs, and then in the capital markets, one of the first ones

to conclude an IPO in the Indian Stock Markets for an infrastructure asset owner company. Over the years, Mr. Parikh has participated in more than USD 20 billion road projects and has won numerous road projects on the toll road space as well as the annuity space. He has brought in innovative project financing within the Indian framework by raising securitized debt very early in India.

**Umberto de Pretto, Secretary General of the International Road Transport Union (IRU)**



Umberto de Pretto is the Secretary General of the International Road Transport Union (IRU). He joined the IRU in 1995 as Head of Economic Affairs. He then became Policy Coordinator and Head of Strategy, and was appointed Deputy Secretary General in 2002. After graduating from Ottawa's Carleton University in Political Science, Economics and International Relations, he worked as a Legislative Assistant for Ministers and Members of the Canadian Parliament and then moved to Paris in 1992 to take on the position of Head of the Transport Division, to be shortly afterwards named Deputy Director of the International Chamber of Commerce (ICC), responsible for International Commercial Practices and Techniques. Born in Ottawa in 1961, Mr de Pretto is a Canadian and Italian national, is happily married and a proud father of 2 boys.

**Session 3 - Cross-cutting issues: Addressing Institutional Challenges and Developing a Conducive Legal and Regulatory Framework**

**Kulit Sombatsiri, Director General, State Enterprise Policy Office (SEPO), Ministry of Finance (Thailand)**



Mr. Sombatsiri is the Director General of SEPO which is the PPP Unit of Thailand. His office is charge of preparing PPP strategic plans (including priority sectors and pilot projects), providing recommendations on project feasibility and managing a database of information on PPP schemes. His office also acts as the secretariat of the PPP Policy Committee through which PPP projects are approved.

**Chris Bishop - Senior Associate at Allen & Overy (Bangkok, Thailand)**



Chris has extensive experience advising sponsors, lenders and contractors on all aspects of infrastructure projects in the Asia-Pacific region. His practice extends across Thailand and the Indochina region and is currently heavily focussed in Myanmar, where he has been working with IFC to help structure and prepare the documentation for the first competitively bid privately funded power project. He also has significant experience advising on projects in Europe, Australia and other parts of Asia, most recently in Indonesia, Pakistan and Sri Lanka. Given the diversity of his practice, Chris is able to draw on his experience to provide practical, commercial and robust solutions for clients in developing markets.

**Syed Afsor H. Uddin, Chief Executive Officer (CEO), Public Private Partnership Office, Prime Minister's Office (Bangladesh)**



Currently appointed as the Chief Executive Officer of the PPP Office, reporting to the Hon. Prime Minister, and operating at the highest level in developing a vibrant PPP program in Bangladesh incorporating best international practice. Extensive experience of specialising in PPP and working in senior public sector roles for the governments of UK (HM Treasury) and Bangladesh (PPP Office, Prime Minister's Office) in addition to private sector PPP transaction advisory experience (PWC, UK).

Proven experience in advising and leading development of PPP in both a mature and a developing PPP market and advising ministers and senior civil servants on the policy and strategy for enhancing public and private interface.

#### **Session 4 - Sector Focus: Optimizing private sector contribution for Ports and Dry Ports Development**



**Venkatesan Srikanth, Deputy Director (PPP), Ministry of Finance, Government of India.**

Mr. Srikanth held several assignments in key Economic Ministries of Government of India like the Ministry of Finance, the Department of Industrial Policy & Promotion and Finance Commission in India and worked widely in areas of Center-State financial matters, Indian industrial sector, Infrastructure, etc. Since January 2014, working as Deputy Director in the Public Private Partnership (PPP) Cell of the Department of Economic Affairs, Ministry of Finance, Government of India. Working on PPP project initiatives of Government of India from appraisal, implementation of financial support schemes like Viability Gap Funding, Capacity Building programmes for State Governments (Sub-national level), and facilitating Technical Assistance Programmes from multilateral agencies. Mr Srikanth has a Master Degree in Economics and Master of Philosophy in Economics.

#### **Panel Member on Session 4 – Port Development**



**Myeong Joo Kim, PPP Policy Division, Ministry of Strategy and Finance, Republic of Korea**

As Director of PPP Policy Division at the Korean Ministry of Strategy and Finance, Mr. KIM is in charge of making PPP policies, coordinating PPP projects, training and capacity building of PPP stakeholders, and international cooperation on PPP. He is also responsible for revising PPP Act and Enforcement Decree on PPP Act. Mr. Kim is an Economist with specialty in Budget formulation, and holds a Master's degree in Business Administration from University of Missouri and a Master's degree in Public Policy Management from KDI(Korea Development Institute) School. He has 19 years of working experience in the public sector, mainly in the area of budget formulation, long-term national agenda setting. He also served at the Presidential Office for civil society affairs. He worked at AfDB Headquarter in Tunis for four years as Senior Advisor to the Board of Directors. After his service at the AfDB, he wrote a series of books on Africa's history and economy, which made him one of the most renowned Africa experts in Korea.



**Jayantha Chandrakumara Gamaethirallaya, Additional Secretary, Ministry of Highways, Ports and Shippings, Battaramulla, (Sri Lanka).**

Holding a degree in civil engineering, he has spent 34 years directly involved in the construction, maintenance and rehabilitation of Highways, Railways and Ports sector. Eng. G.J.C. Gunathilake is currently directing the port development and new road development project, including PPP projects. Specialist of project planning and contract administration, he has been leading a team of engineers on project implementation of Sri Lanka southern road developments and the proposed railway line in Northern – East expressway and port sector development in Sri Lanka.

**Mr. Sunil Kumar Poudyal, Technical Advisor, Nepal Intermodal Transport Development Board (Nepal)**



Engineer with a Master degree in Infrastructure Engineering. Sunil worked for the government of Nepal for more than 20 years in transportation sector. He has worked as a consultant for ADB, UNDP, IUCN, UNHABITAT and the WB. Later he moved to UNOPS and build roads and bridges as well as border crossing facilities in Afghanistan. Now he is with NITDB which is the dry-port and border crossing managing authority in Nepal. He has been monitoring Nepal's freight movement within and beyond the borders to the sea ports in India in order to plan and upgrade dryports, customs and border crossing points. The dryports are operated in a PPP model: with the government authority providing basic facilities and the operator has to add additional facilities. Thus the contracting of the dryports is a complex process which has to balance among profit to the operator, revenue to the government, time saving to the traders and earnings to the investors.

**Suvit Perapate, Managing Director, TIFFA ICD Co., Ltd**

Mr. Suvit Perapate is the Managing Director of one of the 6 concessionaires operating the Inland Container Depot of Lat Krabang located nearby Bangkok, which is handling around 1.5 million TEUs per year. The concession was awarded to this company under a 10 years lease arrangement. Mr. Suvit Perapate joined TIFFA ICD as a General Manager starting business in 2001 and was promoted Managing Director in 2008. Mr. Suvit Perapate graduated from a Business School in Penang, Malaysia in 1970.

**Session 5 - Cross-cutting Issues: Facilitating Access to Finance for Infrastructure Projects**



**Andrew Kinloch, Managing Director, Logie Group Limited (Hong-Kong)**

Mr. Kinloch has been Lead Arranging and advising on complex structured, project and export financings for infrastructure for 20+ years. This was initially in the developed markets of Australia then the UK then for the past 15 years, in Asia. He has acted for banks, investors, sponsors and governments. From 2003 - 2010 and again from 2011, Andrew has run Logie Group offering specialist advice on infrastructure finance in Asia. Advice covers government policy (e.g. the MOF re its support for some \$15 billion of capex in the power sector and MPW on a \$235 million water pipeline, both in Indonesia); strategy for investors (e.g. an Australian superannuation fund); raising new funds for new projects; and acting in distressed situations (e.g. leading workouts and as an expert witness in arbitrations re the \$425 million Manila airport terminal 3 and Cambodia Power Co). In 2010, he took time out from Logie Group to set up the PPP Advisory Services team for the ADB. From 1998 - 2002, he ran WestLB's Global Structured Finance business for Asia Pacific when the bank was in the top five of Lead Arrangers worldwide. He had responsibility for a loan book of Euro 2.5 billion and 30 professionals, growing profit before tax by an average 17% p.a. He previously led a wide variety of financings whilst with UBS and Mizuho in London and with Westpac in Sydney. He originally practised as a Chartered Accountant with KPMG and PWC in London, HK and Sydney.



**Ms. Sinthya Roesly, Chief Executive Officer, Indonesia Infrastructure Guarantee Fund, Jakarta (Indonesia)**

Ms. Roesly is the Chief Executive Officer of the Indonesian Infrastructure Guarantee Fund (IIGF), an institution whose mission is to support acceleration of infrastructure development in Indonesia executed under PPP scheme, by providing guarantees against infrastructure project risks related to government actions or inactions. Previously, Ms. Roesly worked for PT PLN (Persero), a state-owned electricity company for 19 years.

## Session 6 - Sector Focus: PPPs as a Way to Cope with Growing Demand in Airport Infrastructure Services



**Towfiqua S. Hoque - Senior Infrastructure Finance Specialist, PPP Group, The World Bank (Singapore)**

Ms. Towfiqua S. Hoque has 15+ years of experience in emerging markets and is specialized in PPP structuring and financing with specific experience in ports, airports, roads, and IPP projects around the world (South-East Asia, South Asia, Africa and Middle East). Ms. Towfiqua S. Hoque currently provides policy advice and direct support to governments on creating enabling environment for PPPs, developing a PPP pipeline, establishing financing platforms for PPPs, and transaction specific support.

## Panel Member on Session 6



**Bekhbat Sodnom, Director General, Department of PPP (Mongolia).**

Since 2008, Mr. Sodnom is promoting PPP development in Mongolia. When he was advisor to Parliamentary Ad hoc committee on PPP, he and his colleagues drafted the State policy on PPP's and the Law on concession, which were adopted by Parliament in 2009 and 2010 respectively. Prior to this assignment, he served as expert in Aid coordination unit under the Prime minister's office, as advisor to Chair of Parliamentary standing committee, and as advisor to Minister of construction and urban development and to Minister of Health. He also provided consulting services to

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