## Wrap up and conclusions

**ARTNeT-CDRI Capacity Building Workshop** 

"Gravity Modelling"

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## Using gravity models for policy research

- 1. Make explicit reference to the theory and recent literature as much as possible
  - At least, appropriate dimensions of FE must be included in the gravity models.
- 2. OLS may not give an efficient estimates if
  - existence of zero trade flow
  - endogeneity problems
  - multi-dimension data
- 3. Make all possible attempts to correct the endogeneity problems.

## Using gravity models for policy research

- 4. Asking questions that gravity can answer well
  - Gravity model should be used for describing sensitivity of trade flows to particular factors, not for discussing economic welfare
- 5. Being modest when using the gravity results in your analysis
  - Should not to be a primary tool for forecast / counterfactuals
  - Can give ideas about the relationships, but do not expect precise number
  - If an analysis really need number, do it for a range rather than a single number (±SD)
  - Treat the results as association, not causal links

## Using the gravity model for policy research

- 4. Should apply gravity analysis in conjunction with other approaches such as CGE if discussing the general equilibrium implications (ie. welfare, resource allocations,...).
- 5. Research that does not use the latest models and techniques does not represent a sound basis for drawing policy conclusions.
  - Do robustness check to ensure results are robust to estimation using different techniques



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