PPP Opportunities

What are the promising sectors in the Myanmar context

27 November 2014



UNITED NATIONS
ECONOMIC AND
SOCIAL COMMISSION
FOR ASIA AND THE
PACIFIC

Workshop on PPP's for Infrastructure Development in Myanmar

26-27 November 2014 NayPyiTaw, Myanmar







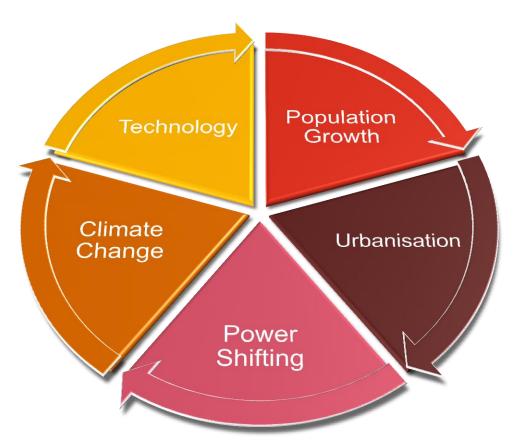
Agenda Items

- 1. Why PPP type of procurement makes sense, from the 'macro' point of view
- 2. Learning from the neighbours
- 3. Key Success Factors; from the Government Perspective
- 4. Promising sectors for PPP development in Myanmar
- 5. What is the 'real' PPP

Why PPP type of procurement makes sense from the 'macro' point of view



How will global trends shape & affect direction of PPP for Myanmar The impact of 'Megatrends' cannot be ignored

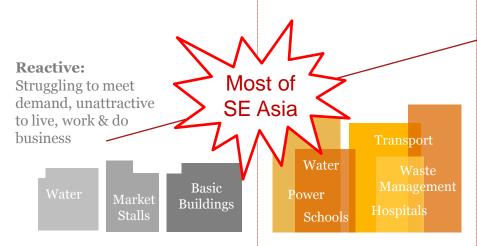


- Myanmar has one of the worlds largest rapid population growth & ageing population demographic
- 2. Impact of **rapid urbanisation** coupled with an infrastructure deficit, presents massive strain on development, particularly in Myanmar
- 3. New 'Trade Hubs', BCIM, ASEAN & Urban growth areas will form **new centres of power**, & more decentralised power
- 4. Effects of **climate change** will add more stress to lack of Infrastructure, energy sources, natural disasters
- 5. Rapid **advancement of technology** needs to be factored into infrastructure and development plans right from the start *'future-proofing'*

Future proofing: successful developments, especially 'greenfield' locations, must respond to and understand the impact of Megatrends by having the right planning & infrastructure in place now

Four Stage Urban Growth & City Evolution

Understand the key catalysts that sustain urban growth, will provide a more effective pathway for measuring and predicting future growth for Myanmar



Rural

Minimal urban Infrastructure to meet basic human survival needs; running water, shelter. Not 'connected' – road, rail, air, internet

Basic agriculture & fisheries

Basic

Infrastructure to ensure more basic needs are met: healthcare, education, transport within the city and inter city, reliable power provided to households and businesses.



Advanced

Infrastructure geared more to economic growth factors and productivity, competitiveness and economic efficiency.

Building Mass transit systems, property for commercial gain, technology, global connectivity, advanced universities & research. Will address risk of natural disasters to protect the economy and competitiveness.



Quality of Life

Infrastructure focus more to advanced human needs, seek to improve all aspects of the quality of life & sustainability. Including elderly care, green space, leisure & cultural provision, as well as embracing the latest technology SMART, environmental infrastructure, promoting quality lifestyle.

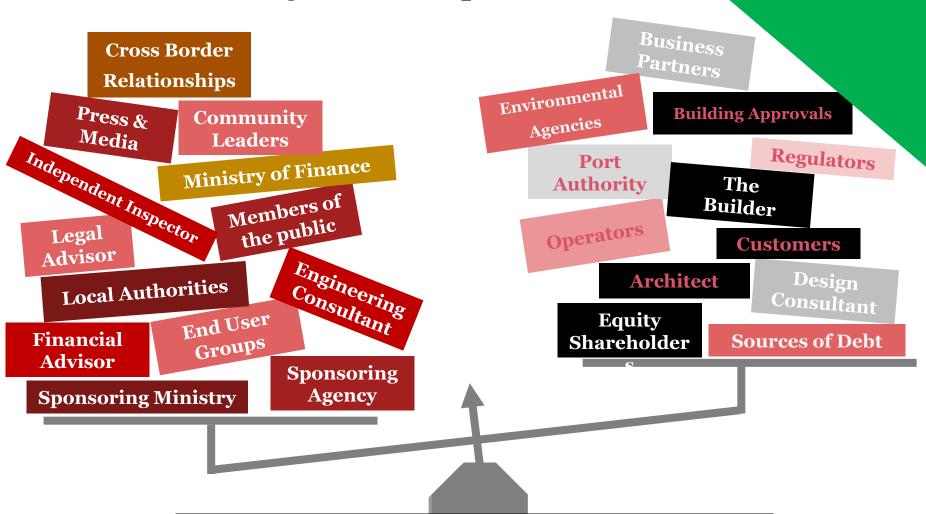
Strategy & Public Sector Objectives

Transformation from Agency Funded to Revenue Generation

Increased Project Revenues Blended Public & Private Availability PPP's Less MLA, more PPP's Generating Viability Gap Funding New Business, Real Estate, Aid & Multi-lateral Agency **Enhanced** Commerce *Infrastructure* & Social *Infrastructure* **Provision of** Critical Basic Attracting private *Infrastructure* business & commerce; **Introducing Social** Private secor Infrastructure: developments education, healthcare, subsidising & funding affordable housing infrastructure needs; Basic Water, Power, Creating the platform **SMART City initiatives**; Waste, Transport; for a thriving city; Generating Tax Essential for living; improved ability to Revenues to fund Basic social support generate revenue from growth Viability Gap Funding infrastructure Availability PPP's Tax revenue funds next cycle

Understand Stakeholders

The PPP Balancing Act – multiple stakeholders



Effective Stakeholder Management

Advisory

Accumulate Knowledge

Myanmar General Business Environment

Focus on Special Economic Zones

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Gather intelligence from study

Gather intelligence from study

Gather intelligence from study

sources, update, review & adapt to project needs, analysis.

Demand Analysis.

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预览已结束,完整报告链接和二维码如下:

https://www.yunbaogao.cn/report/index/report?reportId=5 4810

