

Telecom Connectivity in Central Asia

Almaty, Kazakhstan



CHRISTOPHER MILLER
IFC Tajikistan Country Officer

*Central Asia Investment
Climate Program Manager*

Dushanbe, Tajikistan
o: +992 48 701 1447
m: +992 93 503 7617
e: CMiller1@ifc.org

Business Model Objectives

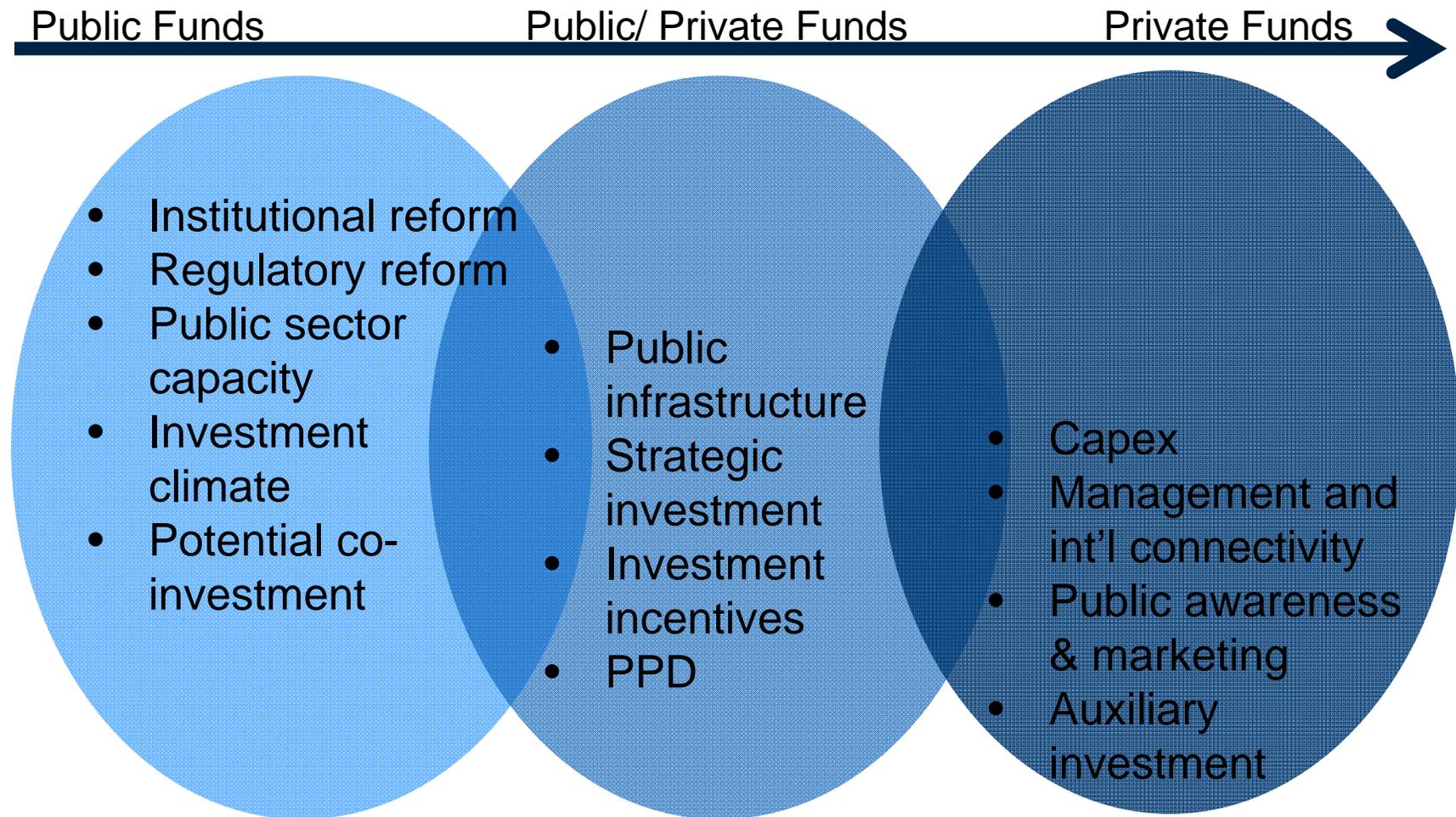
A structure that brings in stakeholders early and leads to joint commitment to a business model that can ensure long term sustainable operations: strong/ independent technical and financial management, gov't commitment to open access and competition,

- Maximize the leverage of public investment to catalyze private investment
- Prioritize limited public resources

Key Project Risks

- Intraregional cooperation
- Competition policy and practices
- Contract enforcement/ RoL
- Fiscal policy uncertainty
- Capacity and knowledge gaps
- Institutional structuring issues
- Geopolitical risks
- Principal-Agent problem

Roles for public and private participation



Public Sector Role

- Regional Governments
 - Provide the enabling regulatory environment, invest in institutions, commit to sustainable business model and cross border cooperation
- Bi-lateral/ Multilateral governments
 - Development assistance funding to pay for TA on regulatory reforms, institutional capacity building, PPD, regional cooperation
 - Currently raising funds for this
- Lessons learned: Clear milestones with a focus on implementation, Gov't action as precondition to donor funds, PPD is critical

https://www.yunbaogao.cn/report/index/report?reportId=5_5442

预览已结束，完整报告链接和二维码如下：



resource allocation

tools and regulations including PPPs, incentives, public investment, etc.
all possible goals:

risks: Fiscal incentives to provide mid term
1 tax and regulatory issues; Non fiscal
on land use/ competition policy

commercial viability: Fiscal incentives and
investment

public outcomes: Network build-out, public
services

learned: Prioritize capacity to deliver,
and transparency in determining cost
per transactions, Demonstration effect