

# **Addressing Challenges in Cross-border paperless Trade: Regional Perspective**

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# Five Challenges in Cross-border Paperless Trade (from Background Paper)

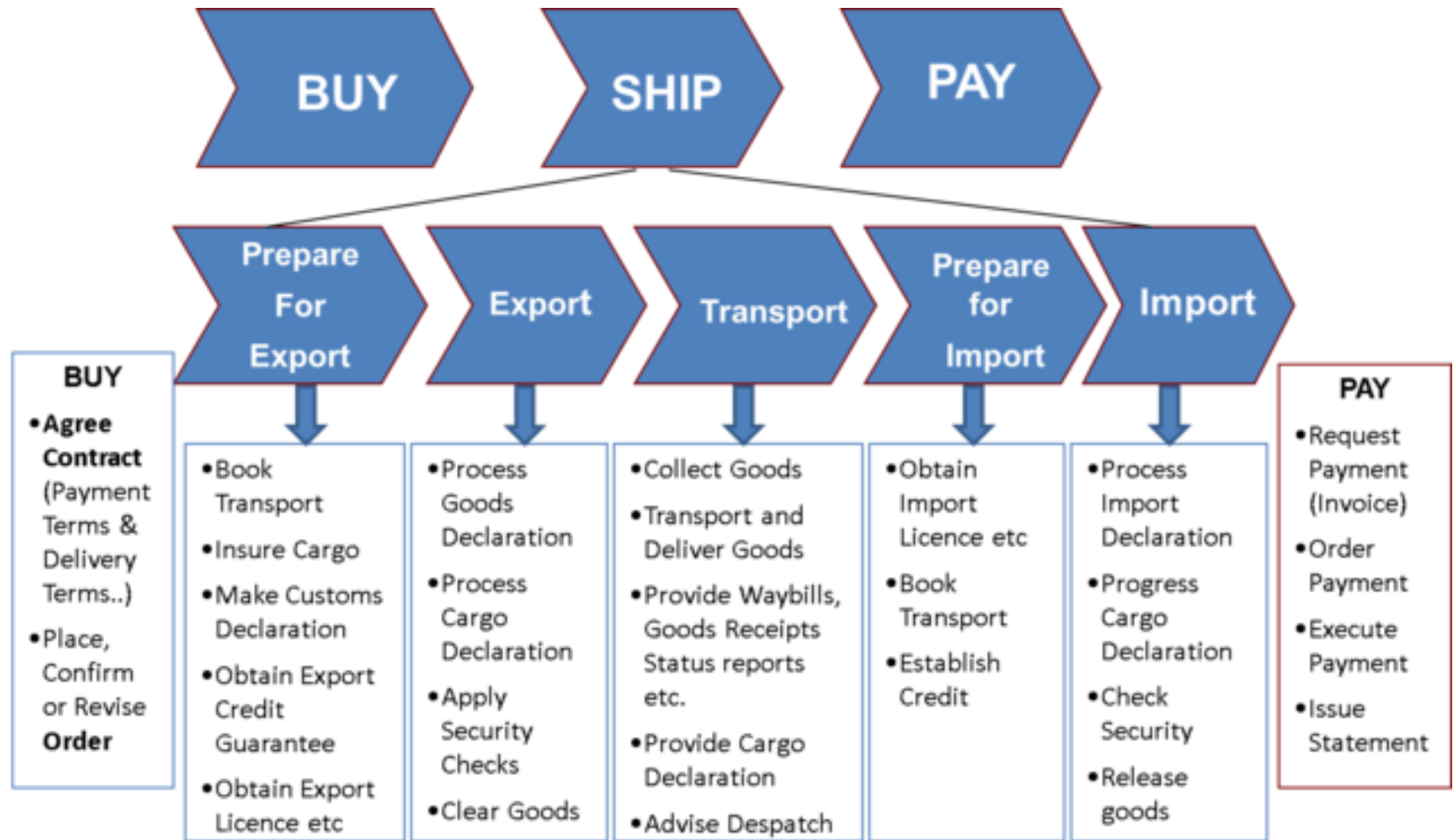
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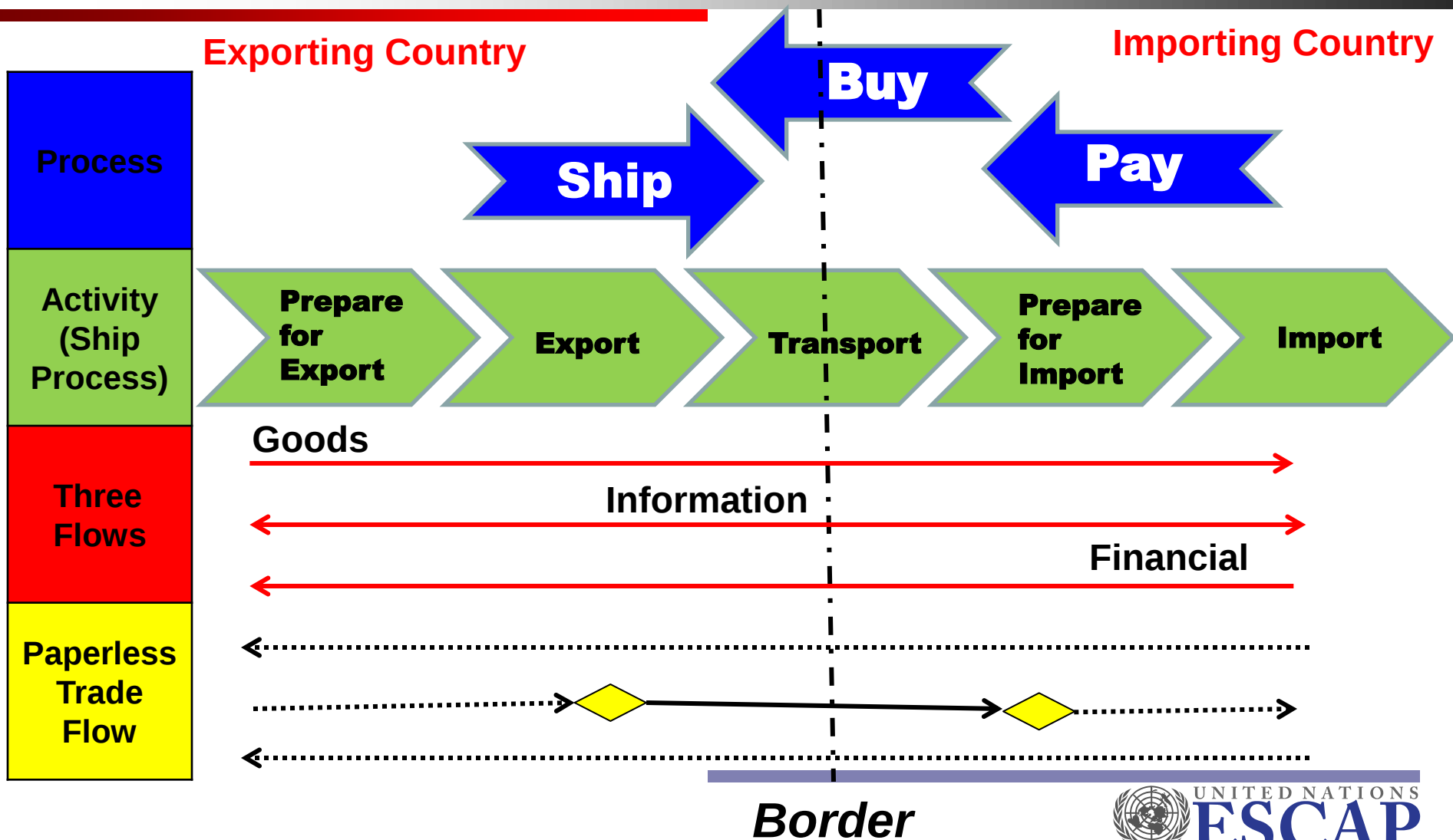
- **Use of Common International Standards**
- **Harmonization of different legal frameworks**
- **Capacity gaps among the parties**
- **Cooperation between public and private sectors**
- **Lack of coordination mechanism (intergovernmental)**

# Inherent Nature of Challenges in Paperless Trade across Borders

- ❖ People are free to move around within a country  
So is movement of commercial goods  
It is under a unitary legal and social framework
  - ❖ People are NOT free to move across borders  
So is movement of commercial goods across borders  
It is under heterogeneous legal and social framework
- ⇒ Facilitation is needed
- ❖ Who does such facilitation to enable paperless trade to happen across borders? ⇒ Intergovernmental

# UN/CEFACT Buy-Ship-Pay Model

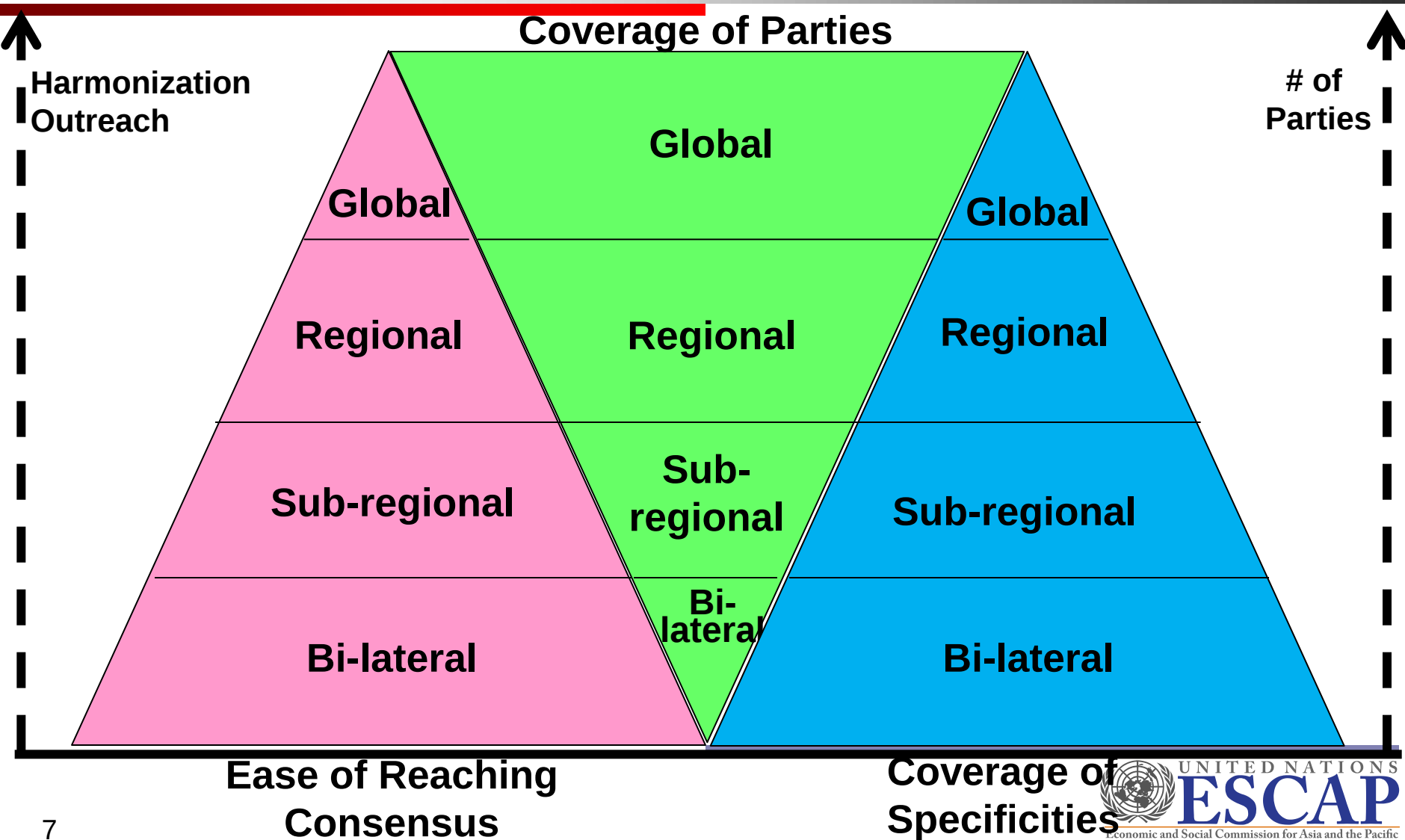




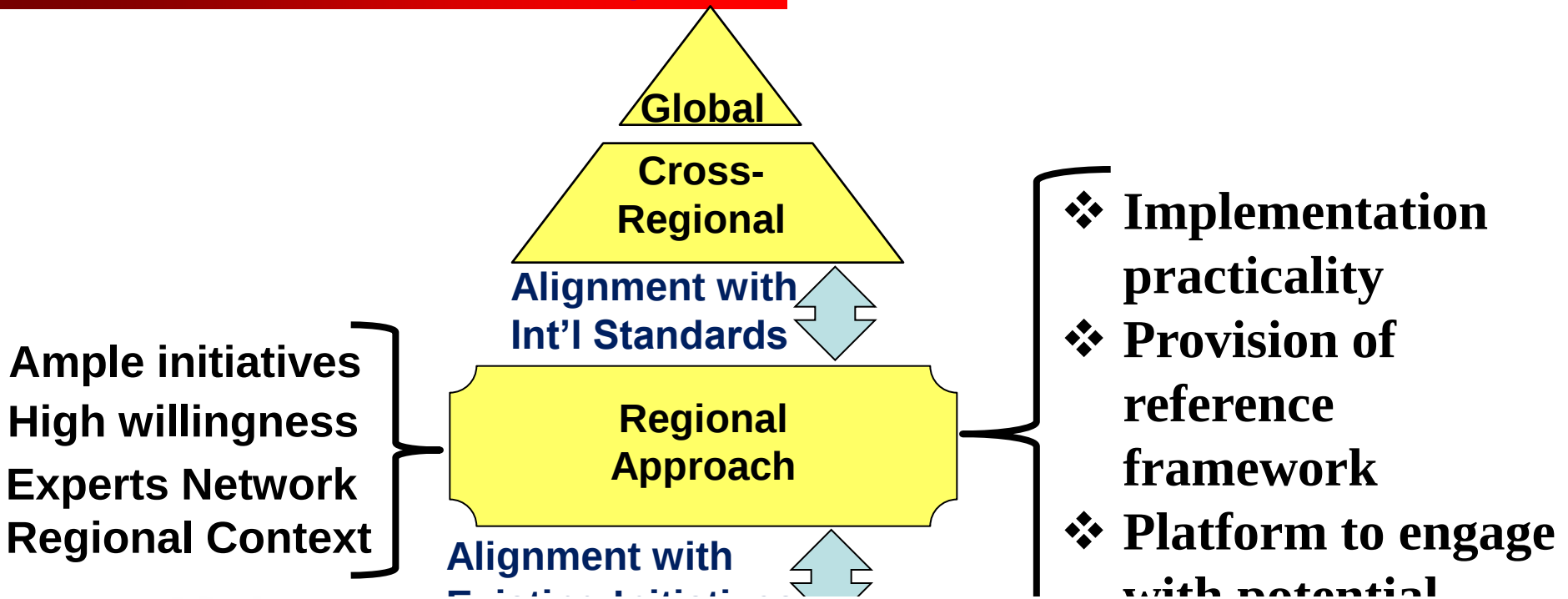
# Intergovernmental Facilitation at Different Level

- ❖ **Most obvious approach is at bilateral level, such as using Free Trade Agreement (FTA)**  
⇒ Very much costly, and harmonized practice is not easy
- ❖ **Another level can be sub-regional, in alignment with existing initiative(s)**  
⇒ Less costly than bilateral with an expectation of some harmonization
- ❖ **Regional level using ESCAP**  
⇒ Much harmonization with inclusive coverage
- ❖ **Global level approach, using such platform as WTO**  
⇒ Can be most cost efficient with wide harmonization, but too ideal

# Pyramid of Intergovernmental Facilitation



# Advantages of Regional Facilitation Approach for Cross-border Paperless Trade (Regional Context)



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[https://www.yunbaogao.cn/report/index/report?reportId=5\\_6741](https://www.yunbaogao.cn/report/index/report?reportId=5_6741)

