



Up date on the Investment Policies and Regime of the Lao People's Democratic Republic

**Presented by: The Department of Investment
Promotion (IPD),
Ministry of Planning and Investment.**

Bangkok

30 November 2012

Presentation Outlines

- 1. Evolution of the Investment Promotion Law**
- 2. Salient Features of the New Investment Law**
- 3. Investment Incentives**
- 4. Investment Facilitations**

I. Evolution of the Investment Promotion Law

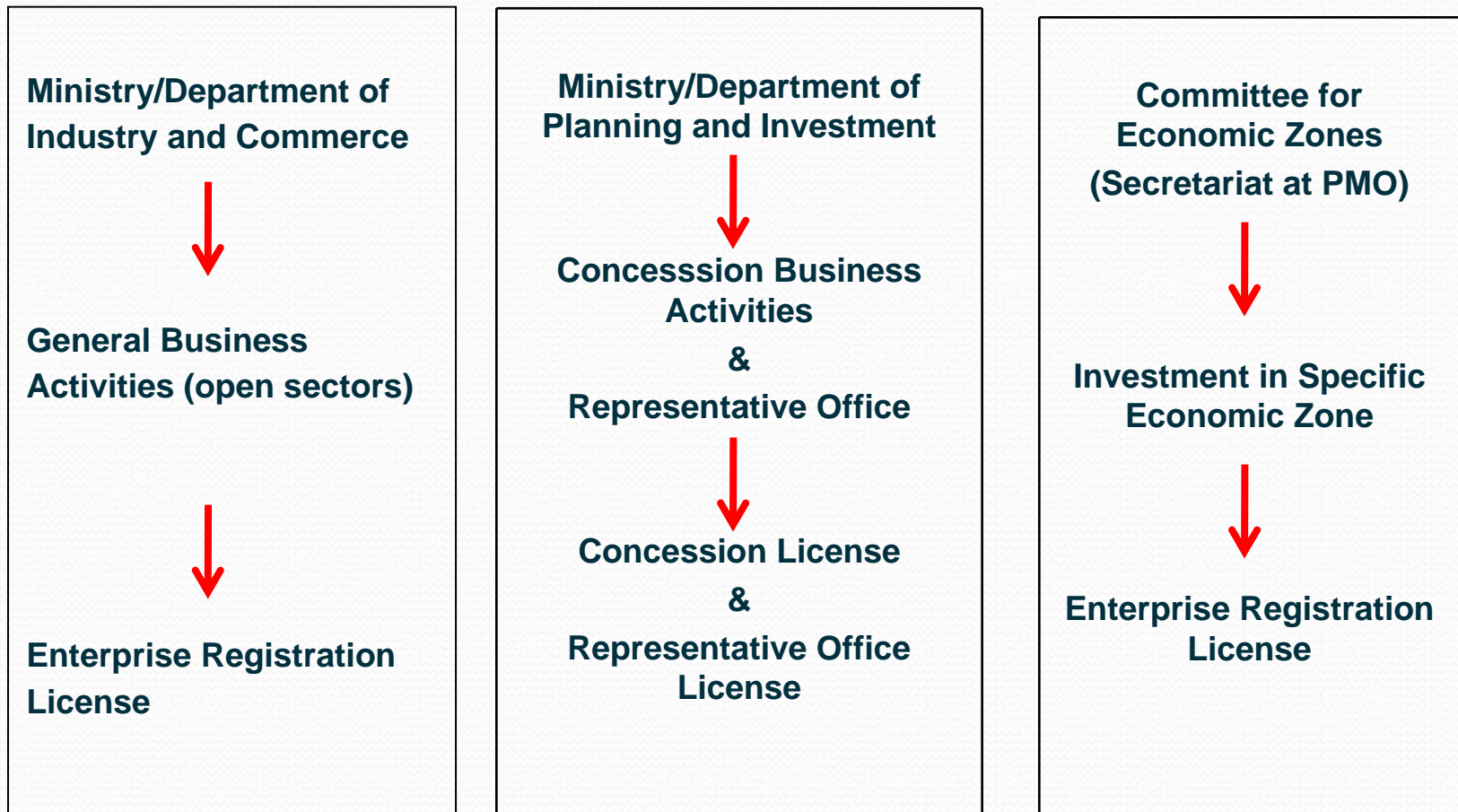
Open Door Policy:

1. New Economic Mechanism: 1986 Shifting from planned economy to a market oriented economy
2. Privatization of state enterprises: Lao Telecom, Banking, Fuel and Gas, Beverage.
3. Open for FDI:
 - FDI Law 1988
 - FDI Law (1st revised) 1994
 - FDI Law (2nd revised) 2004
 - FDI Law (3rd revised) 2009

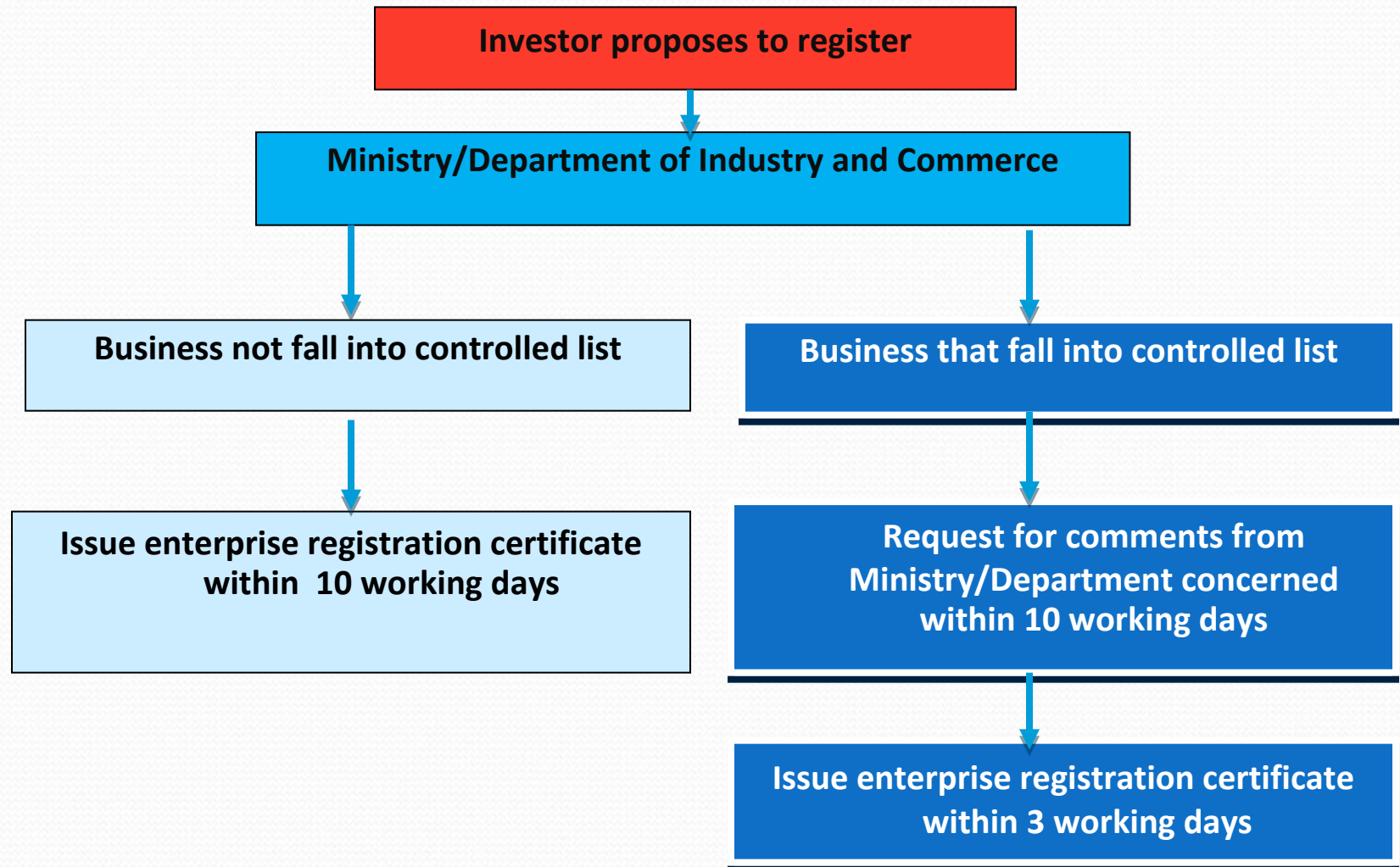
II. Salient Features of the Investment Promotion Law (2009)

- **Combined the domestic investment law and foreign direct investment law into one to create a “level playing field” for both domestic and foreign investors;**
- **Shorten procedures to open new businesses;**
- **No terms of investment for promoted activities;**
- **Extended Investment incentives: Education and Health care sectors are top priorities;**
- **Foreigners can have access to local financial sources;**
- **Foreign Invested Companies can own a piece of land for building their residences (Certain conditions to be applied);**
- **Foreigners can invest in the real estate sector;**
- **Promotion of the development of SEZ and Industrial Park.**

Procedure of getting the license



Approval procedures for investment in general activities



Approval Procedures for Concession Investment

Investor submit investment application

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graph TD; A[Investor submit investment application] --> B[IPD (One Stop Service) provides guidance to investors]; B --> C[IPD liaise with the concerned authorities for comments on the investment application]; C --> D[Investment Committee Meeting]; D --> E[Propose to Government or provincial authorities for final approval]; E --> F[Signing the agreement, issue the concession license];
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