

North East Asia Trade Facilitation: A Logistics Perspective

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About the Express Industry

- US\$155 billion in global revenues
- Over 30 million shipments daily
- 1, 200,000 employees
- 170,000 vehicles
- 1,700 aircraft
- Operations in over 220 countries
- Continuous 20% annual growth between 1996 and 2005
- By 2017, Air Express industry is expected to represent almost 36% of global air cargo with an average growth rate of 18%

The Air Express Industry is a global facilitator of trade and economic growth



DHL Express: Most International Logistics Co

Service Countries : 220

Destinations: 120,000

Employees: > 100,000

Shipments: > 950 Million shipments per year

Customers: 8 million customers

Aircraft : 350 aircraft

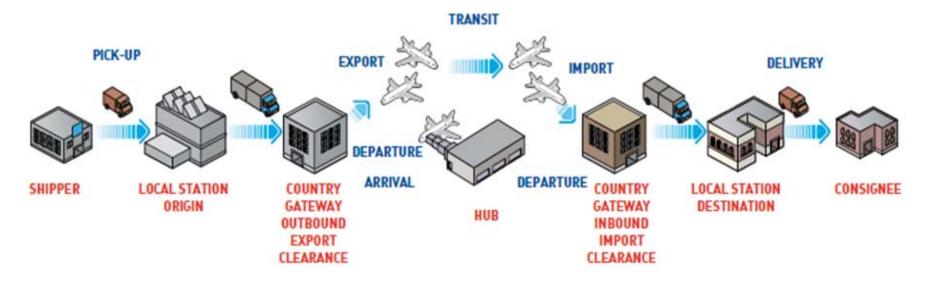
Vehicles: 62,000

Facilities: 4,500

 Air Hub: 6 Main Hubs (Bahrain, Hong Kong, Lagos, Leipzig, Cincinnati, Miami, Shanghai)



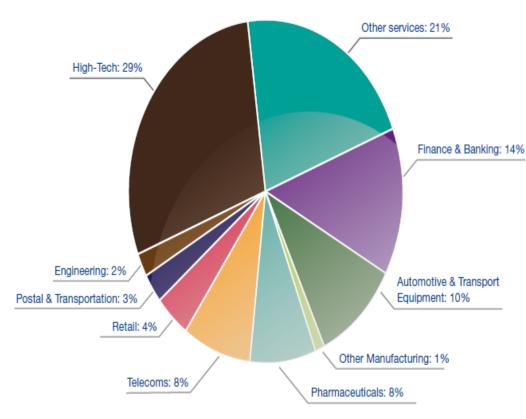
Why Customers Use Us?



- Overnight service across AP and 1-2 day service into other international markets
- Tight time window:
 - Production cycle closes at 7 pm
 - Pickup at about 8 pm
 - Export processing complete by about 9 pm and take off
 - Overnight processing
 - Import processing
 - Delivery in the morning



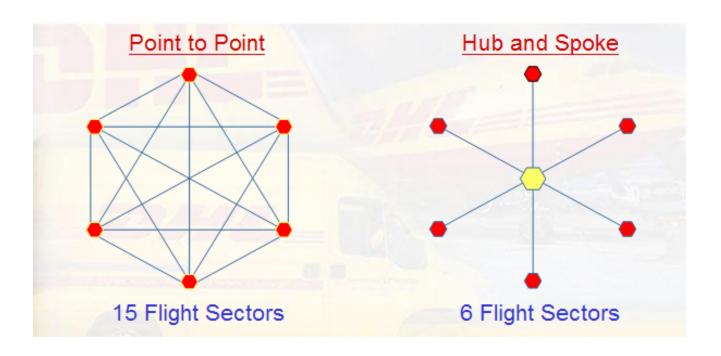
High Value-added, Time-guaranteed



- Reduced need for inventories and warehouse costs
- Faster (24-48 hours) and timedefinite delivery
- Samples for designs
- SMEs leverage air express economies of scale
- After sales-service with replacement parts
- Secure deliveries
- End-to-end supply chain management



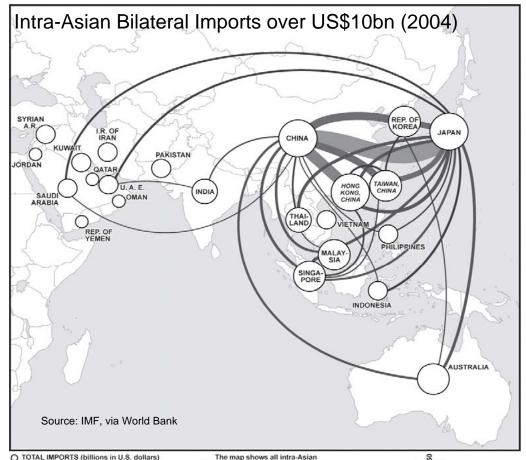




- Many origins and destinations with less flight sectors
- Allows consolidation on the in-bound sectors
- Smooths traffic imbalances
- Maximizes efficiency and optimises costs
- Allows new sectors to become viable sooner



Why North East Asia?



The area of each circle is proportional to the total imports into each country, in 2004.

The map shows all intra-Asian



(billions in U.S. dollars) Each band is proportional to the total import flows in both directions for each pair of countries, in 2004

- Shifting economic gravity in Asia Pacific to North East Asia
- China, Japan & South Korea = 16% of **Global GDP (2008)**
- **Intra-East Asian trade significant**
- China is Japan and Korea's largest trade partner.
- China's phenomenal growth
- Shanghai export could equal rest of Asia by 2015
- YRD accounts for 35% of China's total import and export value.
- **Growing North East Asia catchment**



er Will Move to North East Asia

