





### WHO Library Cataloguing-in-Publication Data

Training for tobacco quit line counsellors: telephone counselling.

1. Hotlines, 2. Smoking Cessation - methods, 3. Directive counselling - methods, 4. Teaching Materials, 1. World Health Organization.

ISBN 978 92 4 150726 4 (print) ISBN 978 92 4 069280 0 (Epub) (NLM classification: WM 290)

### © World Health Organization 2014

All rights reserved. Publications of the World Health Organization are available on the WHO website (www.who.int) or can be purchased from WHO Press, World Health Organization, 20 Avenue Appia, 1211 Geneva 27, Switzerland (tel.: +41 22 791 3264; fax: +41 22 791 4857; e-mail: bookorders@who.int).

Requests for permission to reproduce or translate WHO publications —whether for sale or for non-commercial distribution— should be addressed to WHO Press through the WHO website (www.who.int/about/licensing/copyright\_form/en/index.html).

The designations employed and the presentation of the material in this publication do not imply the expression of any opinion whatsoever on the part of the World Health Organization concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries. Dotted lines on maps represent approximate border lines for which there may not yet be full agreement.

The mention of specific companies or of certain manufacturers' products does not imply that they are endorsed or recommended by the World Health Organization in preference to others of a similar nature that are not mentioned. Errors and omissions excepted, the names of proprietary products are distinguished by initial capital letters.

All reasonable precautions have been taken by the World Health Organization to verify the information contained in this publication. However, the published material is being distributed without warranty of any kind, either expressed or implied. The responsibility for the interpretation and use of the material lies with the reader. In no event shall the World Health Organization be liable for damages arising from its use.

Printed in France

# TRAINING FOR TOBACCO QUIT LINE COUNSELLORS:



# **CONTENTS**

TRAINING PACKAGE OVERVIEW	
FACILITATORS' GUIDE	11
MODULE 1: QUIT LINE SERVICES AND THE ROLE OF THE TOBACCO QUIT LINE COUNSELLOR	11
MODULE 2: TOBACCO USE AND TOBACCO DEPENDENCE	13
MODULE 3: PRACTICAL AND THEORETICAL APPROACHES FOR THOSE READY TO QUIT	15
MODULE 4: PRACTICAL AND THEORETICAL APPROACHES FOR THOSE NOT READY TO QUIT	17
MODULE 5: PHARMACOTHERAPY	19
MODULE 6: FACILITATION SKILLS	21
MODULE 7: BASIC COMPONENTS OF A CALL	23
MODULE 8: ASSESSMENT AND AGENDA SETTING	24
MODULE 9: ACTION PLANNING	26
MODULE 10: THE CONTENT OF TELEPHONE COUNSELLING INTERVENTIONS	28
MODULE 11: SPECIAL POPULATIONS AND CULTURAL AWARENESS	29
MODULE 12: CHALLENGING CALLS	30
MODULE 13: SUPPORTING THE INTERVENTION WITH SUPPLEMENTARY RESOURCES	32
MODULE 14: INTEGRATED PRACTICE	33
PARTICIPANTS' WORKBOOK	35
MODULE 1: QUIT LINE SERVICES AND THE ROLE OF THE TOBACCO QUIT LINE COUNSELLOR	35
MODULE 2: TOBACCO USE AND TOBACCO DEPENDENCE	41
MODULE 3: PRACTICAL AND THEORETICAL APPROACHES FOR THOSE READY TO QUIT	51
MODULE 4: PRACTICAL AND THEORETICAL APPROACHES FOR THOSE NOT READY TO QUIT	57
MODULE 5: PHARMACOTHERAPY	66
MODULE 6: FACILITATION SKILLS	74
MODULE 7: BASIC COMPONENTS OF A CALL	78
MODULE 8: ASSESSMENT AND AGENDA-SETTING	81
MODULE 9: ACTION PLANNING	85
MODULE 10: THE CONTENT OF TELEPHONE COUNSELING INTERVENTIONS	91
MODULE 11: SPECIAL POPULATIONS AND CULTURAL AWARENESS	98
MODULE 12: CHALLENGING CALLS	104
MODULE 13: SUPPORTING THE INTERVENTION WITH SUPPLEMENTARY RESOURCES	111
MODULE 14: INTEGRATED PRACTICE	114
REFERENCES AND RESOURCES	123
APPENDIX: GLOSSARY OF TERMS	

# TRAINING PACKAGE OVERVIEW

### **INTRODUCTION**

The quit line has been recommended as one of the population-wide approaches to support tobacco users in quitting by the guidelines for implementation of Article 14 of the WHO Framework Convention on Tobacco Control (WHO FCTC). All Parties to the Convention should offer quit lines by which callers can receive advice from trained cessation specialists (quit line counsellors). The counsellors provide callers with evidence-based assistance that is easily accessible at any time, in any place and at no cost to the tobacco user.

The role of the tobacco quit line counsellor is to provide personalized assistance to each caller, regardless of whether the caller is ready or not ready to quit. In following quit line protocols and best practices, quit line counsellors can help callers to understand why quitting tobacco is so important and can help them achieve their goal of becoming tobacco-free. Therefore, training of tobacco quit line counsellors is a critical component of quit line operation.

This training package is based on empirical evidence, best practices and over 20 years of clinical experience in delivering quit line services. It is intended to serve as comprehensive initial training, but it is recognized that periodic refresher training will need to take place to ensure that quit line counsellors maintain proficiency and are allowed, and even encouraged, to develop even greater skill.

### LEARNING OBJECTIVES, SKILL DEVELOPMENT AND OUTCOMES

### Learning objectives

Upon completion of this training participants will be able to:

- articulate the role of tobacco quit line counsellor in a quit line setting;
- provide telephone counselling services within the constraints of provincial and national privacy regulations;
- describe the etiology of tobacco use and tobacco dependence, and demonstrate how to apply this information to educate and motivate quit line callers during treatment;
- describe the value and constructs of establishing rapport between the counsellor and the quit line caller in order to develop a collaborative relationship;
- demonstrate the ability to conduct an assessment in order to collect accurate information for the purpose
  of treatment planning;
- demonstrate the ability to develop a treatment plan within the scope of quit line services;
- describe and apply the basic principles of counselling strategies used to treat tobacco dependence;
- articulate accurate information about approved forms of pharmacotherapy available to help manage nicotine
  withdrawal symptoms and demonstrate the ability to provide decision-support for using approved cessation
  medications;
- demonstrate the ability to provide ongoing support throughout the quitting process that includes practical problem-solving and evidence-based strategies for relapse prevention;
- demonstrate competence in working with population subgroups and those who have specific physical and mental health issues;
- demonstrate the ability to accurately document participant records according to programme standards.

### Skills developed

The skills developed will include:

- ability to apply practical and theoretical counselling skills with the callers, regardless of whether they are ready or not ready to quit;
- ability to provide support to all callers, including those within population subgroups such as persons with specific physical and mental health issues;
- ability to support callers by applying scientific evidence and expert information about tobacco addiction and health impacts to educate and motivate callers

### **Outcomes**

The expected outcomes will be:

- increased capacity to provide tobacco cessation treatment that is easily accessible at any time and place;
- delivery of guit line services that align with best practices and the scientific evidence for treating tobacco use and dependence.

### STRUCTURE AND CONTENT

### Full version of the Training Package

The full training package consists of 14 modules designed to support implementation of a range of quit line services by developing participants' knowledge, skills and confidence to enable them to serve as tobacco quit line counsellors. Each training module addresses a specific aspect of delivering quit line services to quit line callers. Each module is presented in a four-step format: preparation, presentation, practice and evaluation. The modules are summarized below. Further quidance for facilitators follows in the detailed Facilitators' quide.

- Module 1: Quit line services and the role of the tobacco guit line counsellor
- Module 2: Tobacco use and tobacco dependence
- Module 3: Practical and theoretical approaches for those ready to quit
- Module 4: Practical and theoretical approaches for those not ready to quit
- Module 5: Pharmacotherapy
- Module 6: Facilitation skills
- Module 7: Basic components of a call
- Module 8: Assessment and agenda-setting
- Module 9: Action planning
- Module 10: The content of telephone counselling interventions
- Module 11: Special populations and cultural awareness
- Module 12: Challenging calls
- Module 13: Supporting the intervention with supplementary resources
- Module 14: Integrated practice

If all 14 modules are used, the training workshop duration is 4.5 days. A sample agenda for the training workshop of 4.5 days is provided below.

Day 1	
08:30 - 09:00	Registration
09:00 - 09:30	Welcome and workshop overview
09.00 - 09.50	Participant introductions
09:30 - 09:50	Pre course assessment
09:50 - 10:30	Module 1 - Quit line services and the role of the tobacco quit line counsellor (1)
10:30 - 10:45	Break
10:45 - 11:35	Module 1 - Quit line services and the role of the tobacco quit line counsellor (2)
11:35 – 12:00	Module 2: Tobacco use and tobacco dependence (1)
12:00 - 13:00	Lunch
13:00 - 14:00	Module 2: Tobacco use and tobacco dependence (2)
14:00 - 15:30	Module 3: Practical and theoretical approaches for those ready to quit (1)
15:30 - 15:45	Break
15:45 – 16:15	Module 3: Practical and theoretical approaches for those ready to quit (2)
16:15 – 16:30	Module 4: Practical and theoretical approaches for those not ready to quit (1)
16:30 - 17:00	Daily Wrap-Up
Day 2	
08:30 - 09:00	Interactive discussion
09:00 - 10:30	Module 4: Practical and theoretical approaches for those not ready to quit (2)
10:30 - 10:45	Break
10:45 - 11:50	Module 4: Practical and theoretical approaches for those not ready to quit (3)
11:50 – 12:50	Lunch
12:50 – 14:50	Module 5: Pharmacotherapy
14:50 – 15:25	Module 6: Facilitation skills (1)
15:25 – 15:40	Break
15:40 – 16:25	Module 6: Facilitation skills (2)
16:25 – 17:30	Module 7: Basic components of a call
17:30 – 17:45	Daily wrap-up
Day 3	
08:30 - 09:00	Interactive discussion
09:00 – 10:15	Module 8: Assessment and agenda-setting
10:15 – 10:30	Break
10:30 – 12:05	Module 9: Action planning (1)
12:05 – 13:05	Lunch  Madula Q. Astian planning (2)
13:05 – 14:05	Module 9: Action planning (2)  Module 10: The content of telephone councelling interventions (1)
14:05 – 15:00 15:00 – 15:15	Module 10: The content of telephone counselling interventions (1)  Break
15:15 – 16:05	Module 10: The content of telephone counselling interventions (2)
16:05 – 17:20	Module 11: Special populations and cultural awareness
17:20 – 17:30	Daily wrap-up
Day 4	- my rrate at
08:30 - 09:00	Interactive discussion
09:00 - 10:00	Module 12: Challenging calls
10:00 – 10:40	Module 13: Supporting the intervention with supplementary resources (1)
10:40 – 10:55	Break
10:55 – 11:55	Module 13: Supporting the intervention with supplementary resources (2)
11:55 – 12:55	Lunch

12:55 – 14:15	Module 14: Integrated practice (preparation and presentation) (1)	
14:15 – 15:30	Module 14: Integrated practice (scenario 1) (2)	
15:30 - 15:45	Break	
15:45 – 16:30	Module 14: Integrated practice (scenario 2) (3)	
16:30 - 16:45	Daily wrap-up	
Day 5		
08:30 - 09:00	Interactive discussion	
09:00 - 10:30	Module 14: Integrated practice (scenarios 3 and 4) (4)	
10:30 - 10:45	Break	
10:45 - 12:00	Module 14: Integrated practice (scenarios 5 and 6) (5)	
12:00- 12:15	Break	
12:15 – 13:30	Closing session and workshop evaluation	

### The simplified version

Those in lower-resource settings or with training time constraints may wish to use a subset of modules focusing on the core quit line service – i.e. telephone counselling. Suggested modules for a shorter training course include:

Module 1: Quit line services and the role of the tobacco quit line counsellor

Module 2: Tobacco use and tobacco dependence

Module 3: Practical and theoretical approaches for those ready to quit
Module 4: Practical and theoretical approaches for those not ready to quit

Module 6: Facilitation skills

Module 7: Basic components of a call Module 8: Assessment and agenda-setting

Module 9: Action planning

Module 10: The content of telephone counselling interventions

Module 14: Integrated practice (modified to address the modules included above and shortened to four hours)

Below is a sample agenda for organizing a training workshop of three days.

Day 1	
08:30 - 09:00	Registration
09:00 - 09:30	Welcome and workshop overview Participant introductions
09:30 - 09:50	Pre course assessment
00·50 <u>10·30</u>	Modula 1 - Quit line services and the role of the tobacco quit line counsellor (1)

## 预览已结束,完整报告链接和二维码如下:





